# IN THE UNITED STATES BANKRUPTCY COURT FOR THE EASTERN DISTRICT OF VIRGINIA (RICHMOND DIVISION)

In re:

HEALTH DIAGNOSTIC LABORATORY INC. et. al..<sup>1</sup>

Debtors.

Chapter 11

Case No. 15-32919 (KRH)

(Jointly Administered)

JOINT MOTION OF DEBTORS, CREDITORS' COMMITTEE AND PROPOSED LIQUIDATING TRUSTEE FOR AN ORDER (A) ENFORCING AND/OR EXTENDING THE AUTOMATIC STAY TO PROTECT THE ESTATE PARTIES FROM THIRD-PARTY SUBPOENAS SEEKING PRODUCTION OF DOCUMENTS OR TESTIMONY, AND (B) GRANTING RELATED RELIEF UNDER SECTION 105(a)

# TO THE HONORABLE KEVIN R. HUENNEKENS, UNITED STATES BANKRUPTCY JUDGE:

The Debtors in these cases, along with the last four digits of each Debtor's federal tax identification number, are: Health Diagnostic Laboratory, Inc. (0119), Central Medical Laboratory, LLC (2728), and Integrated Health Leaders, LLC (2434).

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Counsel to the Official Committee of Unsecured Creditors of Health Diagnostic Laboratory, Inc., et al., and the Liquidating Trustee, Richard Arrowsmith Health Diagnostic Laboratory, Inc. and its affiliated debtors and debtors-in-possession (the "Debtors" or "HDL"), the Official Committee of Unsecured Creditors (the "Committee") of HDL, and Richard Arrowsmith, the current Chief Restructuring Officer and proposed initial Liquidating Trustee under the Debtors' confirmed Second Amended Plan of Liquidation (the "Plan")<sup>2</sup> (collectively, the Debtors, Committee, and Mr. Arrowsmith, are the "Estate Parties"), hereby jointly move this Court pursuant to sections 105(a), 362(a), and 541 of the Bankruptcy Code for entry of an order substantially in the form annexed hereto as Exhibit A, (a) enforcing and/or extending the automatic stay to protect the Estate Parties from third-party subpoenas seeking production of documents or testimony, and (b) granting related relief under section 105(a) of the Bankruptcy Code. In support of this Motion, the Estate Parties rely upon and fully incorporate herein by reference the *Declaration of Sarah diFrancesca* (the "diFrancesca Decl."), which is annexed hereto as Exhibit B, and respectfully represent as follows:

# **PRELIMINARY STATEMENT**

1. The Estate Parties file this motion to address a third-party subpoena duces tecum dated April 8, 2016 (the "Subpoena"), issued to HDL by the United States Department of Justice (the "DOJ"), which the DOJ served upon HDL on April 29, 2016. Although the Estate Parties intend to comply with the Subpoena, the DOJ's refusal to narrow the broad scope of the Subpoena, grant the Estate Parties sufficient time to respond, and/or agree to bear the costs and expenses associated with HDL's compliance with the Subpoena has forced the Estate Parties to seek relief from this Court. Accordingly, to preserve the estates' limited resources at this critical stage of the bankruptcy cases, the Estate Parties seek entry of an order of this Court granting the following relief:

The Plan was confirmed on March 29, 2016. Entry of the confirmation order and the written opinion supporting same is to be issued by the Court. Capitalized terms not otherwise defined herein shall have the meanings ascribed to them in the Plan.

- Enforcing and extending the automatic stay to protect the Debtors, their property, and property of the estates, wherever located and by whomever held, from all third-party subpoenas that have been served or will in the future be served on any Estate Party, such that no Estate Party shall be obligated to respond or comply with any now or pending third-party subpoenas or other discovery requests (collectively, the "Third-Party Subpoenas"), except as follows:
  - O Any person seeking any form of discovery (the "Proponent") from an Estate Party in any action or proceeding where an Estate Party is not a plaintiff, defendant, movant and/or respondent, shall meet and confer with the Estate Party before the service of any form of discovery to determine and agree upon the scope of such discovery and the cost and/or expense of any proposed production and/or compliance.
  - O At such meet and confer, the Proponent and the Estate Party shall attempt to agree upon the scope of discovery, the response deadline, the cost and/or expense to be borne by the Proponent and/or the Estate Party, as the case may be, and that discovery agreement shall govern compliance with discovery requests issued to an Estate Party without further order of the Court.
  - o In the event the Proponent and the Estate Party do not agree at the meet and confer, the Estate Party shall seek, subject to the Bankruptcy Court's availability, an expedited hearing, for the Bankruptcy Court to rule upon such discovery dispute.
- 2. The DOJ's Subpoena was issued as part of a consolidated qui tam action arising under the federal False Claims Act and analogous state laws, pending in the United States District Court for the District of South Carolina, captioned *United States ex rel. Dr. Michael Mayes, et al. v. Berkeley HeartLab, Inc., et al.*, and bearing docket number 9:14-cv-00230 (the "South Carolina Action"). HDL was previously a defendant in the South Carolina Action, but the claims asserted therein against HDL were resolved pursuant to a global settlement agreement dated March 31, 2015 (as discussed below). Prior to entry into the settlement agreement, HDL produced over one-hundred thousand (100,000) documents to the DOJ in response to a prior subpoena *duces tecum*. Many of the requests in the Subpoena are substantively duplicative of those from the prior subpoena.

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- 3. The DOJ served HDL with the Subpoena on the evening of April 29, 2016, and initially demanded a response by May 10, 2016, at 10:00 a.m.<sup>3</sup> The Subpoena is undeniably broad, containing 51 separate demands seeking documents and information from January 1, 2008, through April 29, 2016.<sup>4</sup> The Estate Parties estimate that there are hundreds of thousands, if not millions, of potentially responsive documents, although the Estate Parties do not have an accurate estimate due to the timing involved with the Subpoena and the limitations involved with accessing the data. The Estate Parties attempted to resolve issues related to the Subpoena with the DOJ, but those efforts have not been successful to date.
- 4. Absent the relief requested herein, the Estate Parties' compliance with the Subpoena would impose a significant burden on the Estate Parties and the bankruptcy estates and strain the estates' already limited resources. The monumental task of collecting, processing, reviewing, and producing responsive documents would require, among other things, the engagement of an e-discovery vendor, the hiring of contract attorneys, and months of attorney review. The Estate Parties estimate that the cost of responding to the Subpoena is excessive and could climb into the *millions of dollars*.
- 5. The Estate Parties' request for an order regulating third-party discovery is supported by sections 105 and 362 of the Bankruptcy Code and case law. In *In re Residential Capital*, 480 B.R. 529 (Bankr. S.D.N.Y. 2012) the court held that section 105 of the Bankruptcy Code empowers a bankruptcy court to extend the automatic stay of Bankruptcy Code section 362 and protect a debtor from burdensome third-party discovery. The court created a six-factor test

The DOJ agreed to initially extend HDL's time to respond to the Subpoena to May 24, 2016.

The Subpoena seeks information related to claims against certain former officers and directors of HDL as well as its former marketing consultant. Many of those parties may be the subjects of actions brought by the Liquidating Trustee under the Plan.

to determine whether and on what terms to limit third-party discovery. As discussed below, the *Residential Capital* factors all militate in favor of granting HDL protection from the Subpoena. 6

- 6. This Court is uniquely positioned to consider the impact of the Subpoena on the Debtors' bankruptcy estates. On the other hand, a United States District Court in the District of Columbia has jurisdiction over any motions related to the Subpoena because the Subpoena's place of compliance under Federal Rule of Civil Procedure 45(g) is Washington, D.C. However, that court would have no familiarity with the parties, their economic condition or the subject matter to properly rule upon the scope, context, need, timing, burden, and expense of the requested discovery.
- 7. In reliance on *Residential Capital*, and based upon the severe disruption that the Subpoena would have upon the Debtors' bankruptcy cases, the Estate Parties seek an order pursuant to 11 U.S.C. § 105(a) enforcing and/or extending the automatic stay to all third-party discovery as set forth herein.<sup>7</sup>

# PROCEDURAL BACKGROUND, JURISDICTION AND STATUTORY PREDICATES

8. On June 7, 2015 (the "Petition Date"), each of the Debtors filed a voluntary petition with this Court for relief under chapter 11 of the Bankruptcy Code. During the chapter 11 proceedings, the Debtors managed their properties as debtors in possession pursuant to sections 1107(a) and 1108 of the Bankruptcy Code. On June 9, 2015, the Court entered an order authorizing the joint administration of these chapter 11 cases.

The six factors are scope, context, need, timing, burden, and expense.

The Estate Parties are not seeking an injunction prohibiting all discovery requested under the Subpoena. Rather, following *Residential Capital*'s model, the Estate Parties respectfully request entry of an order regulating all third-party discovery, including the Subpoena. The Estate Parties expressly reserve the right to supplement their arguments and/or offer additional evidence in support of this Motion, as well as in opposition to any future motions for stay relief.

Estate Parties have been informed by the DOJ that they should expect to receive additional third-party discovery demands from other parties to the South Carolina Action.

- 9. On June 16, 2015, the Office of the United States Trustee (the "<u>U.S. Trustee</u>") for the Eastern District of Virginia appointed the Committee, consisting of the following seven members: (i) Oncimmune (USA) LLC; (ii) Aetna, Inc.; (iii) Pietragallo Gordon Alfano Bosick & Raspanti, LLP; (iv) Mercodia, Inc.; (v) Numares GROUP Corporation; (vi) Kansas Bioscience Authority; and (vii) Diadexus, Inc. On September 23, 2015, Oncimmune (USA) LLC resigned from the Committee and, on November 3, 2015, the U.S. Trustee appointed Cleveland Heart Lab, Inc. to the Committee. No trustee or examiner has been appointed.
- 10. Following an auction and subsequent hearing, on September 17, 2015 the Court entered an order authorizing the sale of the Debtors' assets to True Health Diagnostics, LLC [Docket No. 512]. The transaction closed on September 29, 2015. Upon closing, the Debtors no longer had any lab operations or any day-to-day employees.
- 11. At a hearing held on March 29, 2016, the Court orally confirmed the Plan [Docket No. 1012]. Pursuant to the Plan, Richard Arrowsmith will be retained as the initial Liquidating Trustee by the Liquidating Trust formed for the benefit of HDL's creditors.
- 12. This Court has jurisdiction over this matter pursuant to 28 U.S.C. §§ 157 and 1334. This is a core proceeding pursuant to 28 U.S.C. § 157(b)(2). The statutory predicates for the relief requested herein are sections 105(a), 362 and 541 of the Bankruptcy Code and Bankruptcy Rule 4001.

# A. The South Carolina Action and HDL's Prior Document Production

13. The South Carolina Action arises under the federal False Claims Act, 31 U.S.C. § 3729, *et seq.*, and analogous state laws. The gravamen of the complaint relates to clinical laboratory testing carried out by HDL and its former officers and directors. The qui tam relator

The South Carolina Action was originally filed on June 30, 2011, under docket number 11-cv-01593, but was later consolidated with another related qui tam action.

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plaintiffs alleged that HDL, in conspiracy with its former marketing consultant, BlueWave Healthcare Consultants, Inc. ("BlueWave"), illegally provided financial inducements to physicians in exchange for referrals of patients for laboratory testing. The plaintiffs also alleged that HDL's former officers and directors directed and supervised the alleged illegal conduct.

- 14. While the South Carolina Action was pending, the DOJ issued subpoena duces decum No. 2:2013 on January 7, 2013 (the "2013 Subpoena") to HDL as part of parallel criminal and civil investigations instituted by the DOJ and the Office of Inspector General of the United States Department of Health and Human Services. A copy of the 2013 Subpoena is annexed hereto as **Exhibit C**.
- 15. The 2013 Subpoena contained 37 broad document requests covering the time period January 1, 2008, to "present," which HDL's counsel at the time negotiated to mean January 2013. *See* diFrancesca Decl. at ¶ 6. The 37 requests in the 2013 Subpoena generally related to corporate organizational documents, external and internal communications, internal legal reviews and reports, financial statements and records, detailed billing and financial records and analyses, copies of contracts and agreements, and other business records. *Id.* HDL produced over 100,000 documents to the DOJ between 2013 and early 2015. *Id.* at ¶ 7.
- 16. HDL produced documents related to the 2013 Subpoena pursuant to a Confidentiality Agreement, dated May 2013, and an Agreement of Limited Privilege Waiver in Connection with the Government's Investigation of Health Diagnostic Laboratory, Inc., dated April 28, 2014. During discussions with the DOJ concerning the Subpoena, the DOJ has indicated that as a result of these agreements, the documents produced in response to the 2013 Subpoena have limited evidentiary value to the DOJ. Accordingly, the DOJ has suggested that the Estate Parties could comply with a substantial portion of the requests in the Subpoena by re-

producing the documents produced in response to the 2013 Subpoena. This suggestion demonstrates a fundamental misunderstanding of what would be required to comply with the Subpoena. As an initial matter, the Estate Parties do not have the actual documents produced in response to the 2013 Subpoena. To obtain such documents in a processed and readily identifiable format from the vendor in possession of such documents would cost approximately \$145,000, an amount the estates should not be required to pay. In addition, such documents would need to be reviewed for responsiveness and privilege, which would incur further costs and expenses. Moreover, the Subpoena requests documents substantial quantities of documents that were not collected, processed or produced in response to the 2013 Subpoena, and there are additional documents outside the scope of the 2013 Subpoena. These categories of documents also would need to be reviewed for responsiveness and privilege, such that the total cost of responding to the Subpoena would be excessive, and could easily reach and exceed \$1 million.

17. Even if compliance with the Subpoena were not an overly burdensome proposition for the Estate Parties, the Estate Parties face potential and material prejudice in connection with responding to the Subpoena. This is because the defendants in the South Carolina Action also may be defendants in causes of action brought by the Liquidating Trustee under the Plan. Therefore, the Estate Parties must have the ability to safeguard the confidential and privileged nature of the estates' documents.

# B. DOJ's Intervention in the South Carolina Action and Settlement with HDL

18. On April 9, 2015, the DOJ intervened in the South Carolina Action. On the same date, the Debtors entered into a settlement agreement (the "Settlement Agreement")<sup>9</sup> with the

The Settlement Agreement is annexed to the DOJ's proof of claim [Claim No. 1335] which was filed on December 22, 2015 in the amount of \$94,144,852. The Estate Parties respectfully ask the Court to take judicial notice of the DOJ proof of claim and the Settlement Agreement attached thereto.

DOJ and the various qui tam relators that resolved all outstanding allegations made against HDL in connection with the DOJ's investigation into historical practices involving the payment of physician processing and handling fees, among other activities.

- 19. As part of the Settlement Agreement, the DOJ agreed to release HDL from any civil or administrative claims that the DOJ had or may have had that arose under, inter alia, the False Claims Act. The DOJ also agreed to dismiss the pending civil actions against HDL, including the South Carolina Action. The Honorable Richard M. Gergel, U.S.D.J., dismissed the South Carolina Action as to HDL by order dated June 2, 2015.
- 20. On April 8, 2016, the DOJ issued, but did not serve, the Subpoena. A copy of the Subpoena is annexed hereto as **Exhibit D**. The Subpoena was issued under the caption of the South Carolina Action in the District of South Carolina, but states that the place of compliance is "Michael E. Shaheen, Trial Attorney, Department of Justice, Civil Frauds, 601 D. Street., N.W., Washington, D.C. 20004."
- 21. The Subpoena contains 51 separate requests and seeks documents and information from January 1, 2008, through April 29, 2016 (the date of service of the Subpoena on HDL), including corporate organizational documents, external and internal communications, internal legal reviews and reports, financial statements and records, detailed billing and financial records and analyses, copies of contracts and agreements, and other business records. Although the subject matter of the Subpoena includes the relationship between HDL and BlueWave, the Subpoena also broadly seeks certain documents and information between HDL and "any" third-parties, including health care providers, consultants, sales representatives, or agents. *See* Ex. C at ¶ 11, 17-23, 28, 37, 40-41, 48, and 51.

The Subpoena was served by email after 5:30 p.m. on April 29, 2016, and sent to counsel for the Debtors and the Committee who each accepted service of the Subpoena with a full reservation of rights, other than raising service by email.

- 22. The Subpoena is largely duplicative of the time period covered in the 2013 Subpoena, as the Subpoena and the 2013 Subpoena each relate back to January 1, 2008, and cover the same January 2008 through January 2013 time period. The Subpoena also covers January 2013 through April 29, 2016. *See* diFrancesca Decl. at ¶ 11.
- 23. The Subpoena also is substantively duplicative in large part to the 2013 Subpoena. Specifically, 36 of the 37 requests in the 2013 Subpoena also are included in the Subpoena. *Id.* at ¶ 12.
- 24. Although the Subpoena was dated April 8, 2016, the DOJ did not initially serve the Subpoena after Richard Arrowsmith requested that the DOJ wait until after the confirmation order was entered and the Plan went effective. However, on April 29, 2016, the DOJ requested that the Estate Parties consent to service of the Subpoena via e-mail. The Estate Parties agreed to accept service via e-mail, but reserved all other rights. Based on a meet and confer with counsel to the Committee, the DOJ agreed to initially extend HDL's time to respond to the Subpoena to May 24, 2016.
- 25. Concurrently with the filing of this Motion, the Estate Parties served the DOJ with written objections to the Subpoena pursuant to Federal Rule of Civil Procedure 45(d)(2)(B). A copy of the Estate Parties' written objections is annexed hereto as **Exhibit E**.

# C. The Burden Presented by the Subpoena and the Estates' Limited Resources

- 26. As set forth in the diFrancesca Decl., absent the relief requested herein, the Estate Parties' compliance with the Subpoena would strain the estates' limited resources and result in undue burden and significant expense.
- 27. In order to respond to the Subpoena, the Estate Parties would be required to collect, process, search, review, and produce a significant quantity of documents responsive to

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the 51 broad requests in the Subpoena. *See* diFrancesca Decl. at ¶ 13. This would require, at a minimum: (i) identification of all electronic and paper data sources that may contain documents or information potentially responsive to the Subpoena; (ii) the retrieval, forensic imaging and transfer of electronic and paper documents from various third-party vendors and storage locations; (iii) processing and gathering electronic data into searchable databases for interrogation and dynamic inquiries, including the application of Boolean search terms, uploading into an electronic review platform; (iv) digital scanning and processing of paper and other data not in "native" format, including the application of Boolean search terms, and uploading into an electronic review platform; (v) months of attorney review, which likely will require the Estate Parties to hire a large team of contract attorneys; and (vi) preparing responsive documents for electronic production. *Id*.

- 28. The data sources that include documents and information potentially responsive to the Subpoena include, but are not limited to, electronic mail servers, shared network drive servers, and employee laptops and other physical equipment. HDL's electronic mail server alone is believed to contain over *twenty-three million* employee emails. *Id.* at ¶ 14.
- 29. The Estate Parties also estimate there may be over 600 employee laptops and other pieces of physical equipment that currently exist. Id. at ¶ 15. The Estate Parties are still in the process of identifying other potentially available and relevant document sources. This process is a distraction to the current Chief Restructuring Officer, Richard Arrowsmith, and places a strain on HDL's limited resources. Id.
- 30. Based upon the hundreds of thousands, if not millions, of documents that the Estate Parties would be required to review, it is not unreasonable to assume that the process of responding to the Subpoena could climb into the millions of the dollars to fully respond. *Id.* at

- ¶¶ 16-17. Without employees to assist HDL in responding to the Subpoena, HDL will require outside counsel, contract attorney reviewers, a third-party e-discovery vendor, and other litigation support vendor assistance, placing a substantial financial burden on the estates. *Id*..
- 31. Many aspects of HDL's business necessarily involved legal input and advice, and any documents to be produced by the Estate Parties would have to be reviewed so that the Estate Parties can preserve the attorney-client and other applicable privileges. Id. at ¶ 19. Such review and production is costly and time-consuming. Id.
- 32. Committee counsel telephonically met and conferred with the DOJ's counsel on May 6, 2016, but the DOJ has not agreed to narrow the scope of the Subpoena or to bear any of the compliance costs.

# **LEGAL STANDARD**

# A. The Court Has Jurisdiction Over Property of the Estates to Grant the Relief Requested, and Section 362 Protects Such Property.

- 33. This Court has "exclusive jurisdiction of all of the property, wherever located, of [HDL] as of the commencement of [the] case, and of property of the estate . . . ." 28 U.S.C. § 1334(e)(1).
- 34. The term "property of the estate" is broadly defined under the Bankruptcy Code to include all of HDL's legal and equitable interests in property as of the commencement of these cases, all proceeds, product, or offspring of or from property of the estate, and any interest in property that the bankruptcy estate acquires after the commencement of the case, wherever located and by whomever held. 11 U.S.C. § 541(a). HDL's books and records sought in the Subpoena are "property of the estate" within the meaning of section 541 of the Bankruptcy Code.
- 35. Section 362 of the Bankruptcy Code imposes a broad and automatic stay of all actions against a debtor and its property. *See Strumpf v. Strumpf*, 37 F.3d 155, 159 (4th Cir.

- 1994) ("The automatic stay is one of the fundamental debtor protections provided by the bankruptcy laws." (citation omitted)).
- 36. In particular, section 362(a)(3) of the Bankruptcy Code stays "any act to obtain possession of property of the estate or of property from the estate or to exercise control over property of the estate." 11 U.S.C. § 362(a)(3). In order for the protections of section 362(a)(3) to apply, HDL need only possess or control the documents. *See 48th Street Steakhouse, Inc. v. Rockefeller Center, Inc. (In re 48th Street Steakhouse, Inc.)*, 61 B.R. 182, 187 (Bankr. S.D.N.Y. 1986) (citing legislative history in support of holding that section 362(a)(3) protects property "over which the estate has control or possession"), *aff'd*, 835 F.2d 427 (2d Cir. 1987).
- 37. HDL's books and records that are sought in the Subpoena are considered property of the estate within the meaning of section 541(a) and are therefore protected by the automatic stay. *See, e.g., In re Integrated Resources, Inc.*, No. 91-1310, 1992 WL 8335 (S.D.N.Y. Jan. 14, 1992) (affirming bankruptcy court's holding that a debtor's books and records are property of the estate and denying a motion for relief from the automatic stay); *In re Greenlife, Inc.*, No. 88-00825, 1990 WL 10091748, at \*3 (Bankr. E.D. Va. July 16, 1990) (acknowledging that a debtor's books and records are protected by the automatic stay and stating that "the party seeking issuance or enforcement of a subpoena would be precluded from taking further action in the absence of relief from the stay").

#### B. The Court Should Grant Relief Under Section 105(a) of the Bankruptcy Code

38. This Court is empowered by section 105(a) of the Bankruptcy Code to "issue any order, process or judgment that is necessary or appropriate to carry out the provisions of [the Bankruptcy Code]. 11 U.S.C. § 105(a).

- 39. In addressing third-party subpoenas served on debtors, the Bankruptcy Court for the Southern District of New York relied upon section 105(a) to extend the automatic stay to protect a debtor from unduly burdensome third-party discovery requests. 480 B.R. at 529. 11
- 40. The Estate Parties submit that the *Residential Capital* decision represents the model approach for addressing the Subpoena in these cases. In deciding to stay all third-party discovery against a debtor, the *Residential Capital* court synthesized six relevant factors from Rules 26 and 45 of the Federal Rules of Civil Procedure and case-law regarding the extension of the automatic stay to non-debtors. As to factors (1) scope, (2) context, and (3) need, the court placed the evidentiary burden on the third-party seeking discovery. As to factors (4) burden, and (5) expense, the debtor bore the burden. Finally, as to factor (6) timing, the court found that both the debtor and the third-party shared the burden. *Residential Capital*, 480 B.R. at 544-50.
- 41. The Estate Parties respectfully submit that an initial balancing of the six *Residential Capital* factors demonstrates the need for the extension of the automatic stay to the Subpoena:
- i. Scope. The scope of the Subpoena is undeniably broad and supports issuance of an injunction. The 51 requests (not including subparts) seek documents and information from January 1, 2008, through April 29, 2016 (the date of service of the Subpoena on HDL), including corporate organizational documents, external and internal communications, internal legal reviews and reports, financial statements and records, detailed billing and financial records and analyses, copies of contracts and agreements, and other business records. The Estate Parties estimate that there are hundreds of thousands, if not millions, of potentially responsive documents, although the Estate Parties do not have an accurate estimate due to the timing

The *Residential Capital* court determined that a motion to extend the automatic stay under section 105(a) did not require the filing of an adversary complaint because the relief sought related to the administration of the bankruptcy case. *See Residential Capital*, 480 B.R. at 539.

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involved with the Subpoena and the limitations involved with accessing the data. The Subpoena is not narrowly tailored to minimize the burden on HDL – a nonparty to the South Carolina Action – and therefore contravenes Federal Rule of Civil Procedure 45(d)(1)'s requirement that the DOJ take "reasonable steps to avoid imposing undue burden or expense" on nonparties. The Estate Parties and the DOJ conferred, but the DOJ was unwilling to limit or reduce the number of requests.

- of an injunction. The impact on the DOJ's case is minimal because the South Carolina Action can proceed without the documents and information requested in the Subpoena, as substantially all of the information can be obtained from parties to the South Carolina Action. Additionally, HDL already produced over 100,000 documents to the Department of Justice in response to similar requests in the 2013 Subpoena. Prompt discovery and an immediate trial are also not requested in the South Carolina Action. In contrast, responding to the Subpoena would have a severe impact on the administration of the bankruptcy cases and the liquidation of estate assets.
- Need. The DOJ does not have an imminent need for the documents and information requested in the Subpoena because the discovery deadline is currently set for February 6, 2017, and the DOJ can obtain substantially all of the same information and documents from parties to the litigation. As a nonparty to the South Carolina Action, special consideration must be given to the undue burden imposed on HDL. *Cf. North Carolina Right to Life, Inc. v. Leake*, 231 F.R.D. 49, 52 (D.D.C. 2005).
- iv. <u>Timing</u>. The timing and procedural posture of the bankruptcy cases strongly support issuance of an injunction. HDL has no remaining employees and substantially all of its business assets, including its core businesses, have been liquidated. Pursuant to the

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Plan, Mr. Arrowsmith will be retained as the initial Liquidating Trustee by the Liquidating Trust formed for the benefit of HDL's creditors. The Liquidating Trustee is responsible for implementing applicable provisions of the Plan, including the distribution of the proceeds of all remaining assets to creditors. If the Estate Parties are forced to expend the already limited time and resources of the estates in responding to the Subpoena, the bankruptcy cases will be delayed. Any delay in implementing the Plan and in the Liquidating Trustee's pursuit of causes of action under the Plan will harm HDL's creditors.

**Burden.** Responding to the Subpoena would impose a heavy burden on v. HDL and could result in estimated costs of millions of dollars to fully respond. The Estate Parties estimate that the monumental task of collecting, processing, searching, reviewing, and producing the significant quantity of documents responsive to the 51 broad requests in the Subpoena would require, at a minimum: (i) identification of all electronic and paper data sources that may contain documents or information potentially responsive to the Subpoena; (ii) the retrieval, forensic imaging and transfer of electronic and paper documents from various thirdparty vendors and storage locations; (iii) processing and gathering electronic data into searchable databases for interrogation and dynamic inquiries, including the application of Boolean search terms, uploading into an electronic review platform; (iv) digital scanning and processing of paper and other data not in "native" format, including the application of Boolean search terms, and uploading into an electronic review platform; (v) months of attorney review, which likely will require the Estate Parties to hire a large team of contract attorneys; and (vi) preparing responsive documents for electronic production. Because HDL has no employees, this process will take many months and significantly strain the estates' limited resources. Additionally, the documents and data that fall within the scope of the Subpoena encompass an expansive quantity of data,

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including email data sources, structured data sources, proprietary databases, and hardware devices, all of which demand a high level of resources by the Estate Parties to identify, preserve, process, host, search, review and produce. HDL's electronic mail server alone is believed to contain over twenty-three million employee emails.

- Subpoena is excessive and could climb into the millions of the dollars to fully respond. HDL does not have the infrastructure in place to undertake the arduous task of responding to the Subpoena. As a result, the Estate Parties will need to retain a third-party e-discovery vendor and other litigation support vendors, as well as incur attorney's fees and contract review attorney fees, to identify, preserve, host, search, review and produce the documents and data potentially responsive to the Subpoena.
- 42. Any party requesting burdensome third-party discovery from the Estate Parties should agree to reimburse all or some of the Estate Parties' cost of compliance. *See, e.g., Linder v. Calero-Portocarrero*, 183 F.R.D. 314, 322-23 (D.D.C. 1998) ("[w]hen nonparties are forced to pay the costs of discovery, the requesting party has no incentive to deter it from engaging in fishing expeditions for marginally relevant material. Requesters forced to internalize the costs of discovery will be more inclined to make narrowly-tailored requests reflecting a reasonable balance between the likely relevance of the evidence that will be discovered and the costs of compliance.").
- 43. The fact that the United States government issued the Subpoena does not render the DOJ immune from cost-shifting. *See United States v. Blue Cross Blue Shield of Michigan*, No. 10-CV-14155, 2012 WL 4838987 (E.D. Mich. Oct. 11, 2012) (shifting certain costs of producing documents in response to a subpoena from nonparties to the United States Department

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of Justice, despite the public importance of the underlying litigation and the fact that the nonparties were large, well-funded corporations).

- 44. Finally, this Court is best-positioned to consider the unique burdens associated with the Debtors' compliance with a third-party subpoena. Although the Subpoena was issued as part of the South Carolina Action, the United States District Court for the District of South Carolina does not have jurisdiction over the Subpoena under Federal Rule of Civil Procedure 45. *See* Fed. R. Civ. Proc. 45(g) (stating that a motion regarding non-compliance with a third-party subpoena must be filed in "the court for the district where compliance is required"); Fed. R. Civ. Proc. 37(a)(2) (a "motion for an order to a nonparty must be made in the court where the discovery is or will be taken.").
- 45. Rather, because the Subpoena's stated place of compliance is Washington, D.C., the United States District Court for the District of Columbia has jurisdiction over the enforcement of the Subpoena, as the "court for the district where compliance is required." See, e.g., Hollis v. Aerotek, Inc., No. 14-2494, 2015 U.S. Dist. LEXIS 144174 (D. Kan., Oct. 23, 2015) (holding that where subpoena stated that the place of compliance was Kansas City, Missouri, the plaintiff was required to file a motion to compel in the District Court for the Western District of Missouri and not in the district where the underlying action was pending).
- 46. This Court is well-versed in the 2004 investigation being conducted by the Committee, the various causes of action the Estate Parties may bring, the prepetition litigations

The Estate Parties also note that the Subpoena is facially invalid because the place of compliance, Washington, D.C., is more than 100 miles from Richmond, Va. See Fed. R. Civ. Proc. 45(c)(2) ("A subpoena may command:

<sup>(</sup>A) production of documents, electronically stored information, or tangible things at a place within 100 miles of where the person resides, is employed, or regularly transacts business in person . . . "); *Friedberg v. Madison Realty Invs., Inc.*, No. 15-mc-0011, 2015 U.S. Dist. LEXIS 116511 (S.D. Ohio, Sept. 1, 2015) (quashing third-party subpoena under Fed. R. Civ. Proc. 45(c)(2)(A) because subpoenaed party lived more than 100 miles from the place of compliance).

instituted against the Debtors, and the assets of the estates. In contrast, the District Court for the District of Columbia would have no familiarity with the South Carolina Action, the bankruptcy cases, or the estates' assets and liabilities. Moreover, only this Court has the ability and expertise to consider the unique impact of third-party subpoenas on HDL's estate and creditors. Granting the relief requested herein concerning third-party discovery also is consistent with the bankruptcy policy of centralizing litigation against a debtor.

#### **CONCLUSION**

47. For the reasons discussed in this Motion, the Court should enter an order granting the Motion, (a) enforcing and/or extending the automatic stay to protect the Debtors from third-party subpoenas seeking production of documents or testimony, and (b) granting related relief under section 105(a) of the Bankruptcy Code.

# **NOTICE**

48. Notice of this Motion has been provided in accordance with the Notice, Case Management and Administrative Procedures [Docket No. 40] approved by this Court on June 9, 2015. In addition, notice of the Motion has been given to the DOJ.

# **NO PRIOR REQUEST AND RESERVATION OF RIGHTS**

49. No previous request for the relief sought herein has been made to this Court or any other court. The Estate Parties reserve the right to apply to the Court to seek additional discovery in connection with these matters.

# LOCAL RULE 7026-1(H) CERTIFICATION OF ATTEMPTS TO RESOLVE DISCOVERY DISPUTE

50. The undersigned counsel for the Estate Parties certify that certain of the Estate Parties and/or their counsel conferred, unsuccessfully, with counsel for the DOJ in an attempt to resolve issues concerning the Subpoena.

WHEREFORE, the Estate Parties respectfully request that this Court enter an order granting the Motion, (a) enforcing and/or extending the automatic stay to protect the Estate Parties from third-party subpoenas seeking production of documents or testimony, (b) granting related relief under section 105(a) of the Bankruptcy Code, and (c) providing for such other and further relief as this Court deems just and proper.

Date: May 10, 2016

#### /s/ Jason W. Harbour

Tyler P. Brown (VSB No. 28072) Jason W. Harbour (VSB No. 68220) Henry P. (Toby) Long, III (VSB No. 75134) Shannon E. Daily (VSB No. 79334)

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Counsel to the Debtors and Debtors-in-Possession

# <u>/s/ Douglas P. Lobel</u>

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-and-

Richard S. Kanowitz (admitted pro hac vice) Jay R. Indyke (admitted pro hac vice) Jeremy H. Rothstein (admitted pro hac vice) COOLEY LLP

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Counsel to the Official Committee of Unsecured Creditors of Health Diagnostic Laboratory, Inc., et al., and the Liquidating Trustee, Richard Arrowsmith

# EXHIBIT A Proposed Order

# UNITED STATES BANKRUPTCY COURT EASTERN DISTRICT OF VIRGINIA (RICHMOND DIVISION)

In re:

HEALTH DIAGNOSTIC LABORATORY INC. et. al., 1

Debtors.

Chapter 11

Case No. 15-32919 (KRH)

(Jointly Administered)

ORDER ON JOINT MOTION OF DEBTORS, CREDITORS' COMMITTEE AND PROPOSED LIQUIDATING TRUSTEE FOR AN ORDER (A) ENFORCING AND/OR EXTENDING THE AUTOMATIC STAY TO PROTECT THE ESTATE PARTIES FROM THIRD-PARTY SUBPOENAS SEEKING PRODUCTION OF DOCUMENTS OR TESTIMONY, AND (B) GRANTING RELATED RELIEF UNDER SECTION 105(a)

Upon the joint motion (the "Motion");<sup>2</sup> of the Debtors, the Committee, and the Liquidating Trustee (collectively, the "Estate Parties"), for entry of an order, (i) enforcing and/or

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Counsel to the Official Committee of Unsecured Creditors of Health Diagnostic Laboratory, Inc., et al., and the Liquidating Trustee, Richard Arrowsmith

The Debtors in these cases, along with the last four digits of each Debtor's federal tax identification number, are: Health Diagnostic Laboratory, Inc. (0119), Central Medical Laboratory, LLC (2728), and Integrated Health Leaders, LLC (2434).

<sup>&</sup>lt;sup>2</sup> Capitalized terms used but not defined herein shall have the meanings ascribed to them in the Motion.

extending the automatic stay to protect the Estate Parties from third-party subpoenas seeking production of documents or testimony, and (ii) granting related relief under section 105(a) of the Bankruptcy Code; the Court finds that: (a) it has jurisdiction to consider the Motion and the relief requested therein pursuant to 28 U.S.C. §§ 157 and 1334, and 11 U.S.C. §§ 105(a), 362(a) and 541; (b) this is a core proceeding pursuant to 28 U.S.C. § 157(b); (c) venue is proper before this Court pursuant to 28 U.S.C. §§ 1408 and 1409; (d) the relief requested in the Motion is in the best interests of the Debtors, their estates and creditors; (e) proper and adequate notice of the Motion and the hearing requested thereon has been given and no other or further notice is necessary; and (f) upon the record herein, and after due deliberation thereon, good and sufficient cause exists for the granting of the relief as set forth herein. Therefore,

# IT IS HEREBY ORDERED THAT:

- 1. The Motion is **GRANTED** as set forth herein.
- 2. The automatic stay is hereby enforced and extended to protect the Debtors, their property, and property of the estates, wherever located and by whomever held, from all third-party subpoenas that have been served or will in the future be served on any Estate Party such that no Estate Party shall be obligated to respond or comply with any now or pending third-party subpoenas or other discovery requests (collectively, the "Third-Party Subpoenas"), except as set forth herein.
- 3. Any person seeking any form of discovery (the "<u>Proponent</u>") from an Estate Party in any action or proceeding where an Estate Party is not a plaintiff, defendant, movant and/or respondent, shall meet and confer with the Estate Party before the service of any form of discovery to determine and agree upon the scope and cost and/or expense of any proposed production and/or compliance.

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4. At such meet and confer, the Proponent and the Estate Party shall attempt to agree

upon the scope of discovery, the response deadline, the cost and expense to be borne by the

Proponent and/or the Estate Party, as the case may be, and that agreement shall govern

compliance with discovery requests issued to an Estate Party without further order of the Court.

5. In the event the Proponent and the Estate Party do not agree at the meet and

confer, the Estate Party shall seek, subject to the Court's availability, an expedited hearing, for

the Court to rule upon such discovery dispute.

6. Notwithstanding any Bankruptcy Rule or Local Bankruptcy Rule that might

otherwise delay the effectiveness of this Order, the terms and conditions of this Order shall be

immediately effective and enforceable upon its entry.

7. This Court retains jurisdiction with respect to all matters arising from or related to

the implementation of this Order

8. The requirement under Local Bankruptcy Rule 9013-1(G) to file a memorandum

of law in connection with the Motion is hereby waived.

9. The Estate Parties are authorized and empowered to take all actions necessary to

implement the relief requested in this Order.

Dated: \_\_\_\_\_\_\_, 2016

Richmond, Virginia

KEVIN R. HUENNEKENS UNITED STATES BANKRUPTCY JUDGE

3

#### We ask for this:

#### /s/ Jason W. Harbour

Tyler P. Brown (VSB No. 28072)

Jason W. Harbour (VSB No. 68220)

Henry P. (Toby) Long, III (VSB No. 75134)

Shannon E. Daily (VSB No. 79334)

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# /s/ Douglas P. Lobel

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Counsel to the Official Committee of Unsecured

Creditors of Health Diagnostic Laboratory, Inc., et al. and

the Liquidating Trustee, Richard Arrowsmith

# CERTIFICATION OF ENDORSEMENT UNDER LOCAL BANKRUPTCY RULE 9022-1(C)

I hereby certify that the foregoing proposed order has been endorsed by or served upon all necessary parties.

/s/ Jason W. Harbour	
Jason W. Harbour	
/s/ Douglas P. Lobel	
Douglas P. Lobel	

# **EXHIBIT B**

# diFrancesca Declaration

# IN THE UNITED STATES BANKRUPTCY COURT FOR THE EASTERN DISTRICT OF VIRGINIA RICHMOND DIVISION

In re:

HEALTH DIAGNOSTIC LABORATORY INC. et. al., 1

Debtors.

Chapter 11

Case No. 15-32919 (KRH)

(Jointly Administered)

# **DECLARATION OF SARAH K. DIFRANCESCA**

I, Sarah K. diFrancesca, declare under penalty of perjury:

- 1. I am an associate in the Health Care & Life Sciences Regulatory group of Cooley LLP, 1114 Avenue of the Americas, New York, NY 10036 (the "Firm").
- 2. The Firm is retained in the above-captioned matter as counsel to the Official Committee of Unsecured Creditors (the "Committee") of Health Diagnostic Laboratory, Inc., and its affiliated debtors and debtors-in-possession (the "Debtors" or "HDL") and is proposed counsel

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Jeremy H. Rothstein (admitted pro hac vice)

Counsel to the Official Committee of Unsecured Creditors of Health Diagnostic Laboratory, Inc., et al., and the Liquidating

Trustee, Richard Arrowsmith

The Debtors, along with the last four digits of each Debtor's federal tax identification number, are: Health Diagnostic Laboratory, Inc. (0119), Central Medical Laboratory, LLC (2728), and Integrated Health Leaders, LLC (2434).

to Richard Arrowsmith as initial Liquidating Trustee<sup>2</sup> of HDL in responding to the Subpoena to Produce Documents, Information, or Objects or to Permit Inspection of Premises in a Civil Action (the "Subpoena") dated April 8, 2016, issued by the Department of Justice ("DOJ") to HDL on April 29, 2016, in *United States ex rel Dr. Michael Mayes, et al. v. Berkeley HeartLab, Inc., et al.*, Case No. 9:14-cv-00230 (D.S.C.) (the "South Carolina Action"). The Debtors, Committee, and Mr. Arrowsmith are collectively referred to herein as the "Estate Parties."

- 3. I personally have been involved in these chapter 11 proceedings since August 2015. I have contributed substantially to several critical portions of the chapter 11 cases involving various health regulatory matters of HDL. My work has included, among other things, obtaining substantial familiarity with, and reviewing key documents from, among other things, the Committee's 2004 investigation of various targets and the South Carolina Action. I also am counsel assisting with the response to the Subpoena.
- 4. I make this declaration to provide background concerning the Subpoena and to describe in more detail the specific impact on the Estate Parties of the discovery requested by the DOJ in the South Carolina Action.

# DOJ Subpoena Issued to HDL in January 2013

- 5. The DOJ previously issued a Subpoena Duces Tecum to HDL dated January 7, 2013 (the "2013 Subpoena"). HDL responded to the 2013 Subpoena through its counsel at the time, Ropes & Gray, LLP.
- 6. The 2013 Subpoena contained thirty-seven broad document requests covering the time period January 1, 2008 to "present", which Ropes & Gray, LLP negotiated to mean January 2013. The thirty-seven requests in the 2013 Subpoena generally related to corporate

On March 29, 2016, this court confirmed the Second Amended Plan of Liquidation (the "<u>Plan</u>"). The confirmation order and written opinion supporting confirmation have not been entered; thus, the Plan is not yet effective.

organizational documents, external and internal communications, internal legal reviews and reports, financial statements and records, detailed billing and financial records and analyses, copies of contracts and agreements, and other business records.

- 7. In response to the 2013 Subpoena, HDL produced over 100,000 documents to the DOJ between 2013 and early 2015.
- 8. Ultimately, HDL resolved the matter by entering into a Settlement Agreement with the United States of America, acting through the DOJ and on behalf of various participating federal agencies, and the various *qui tam* relators effective March 31, 2015, in which HDL agreed to pay up \$100 million to settle various civil allegations under the False Claims Act. Subsequently, HDL filed for Chapter 11 bankruptcy. The DOJ filed a proof of claim in the amount of \$94,144,852.52 plus interest based on the Settlement Agreement. *See* Proof of Claim No. 1335.

# The Current Subpoena from the DOJ

- 9. The Subpoena issued to HDL on April 29, 2016 contains fifty-one broad requests (plus subparts) (the "Requests") covering the time period January 1, 2008 through April 29, 2016. The Requests generally relate to corporate organizational documents, external and internal communications, internal legal reviews and reports, financial statements and records, detailed billing and financial records and analyses, copies of contracts and agreements, and other business records.
- 10. During a teleconference with Assistant U.S. Attorneys Elizabeth Strawn, Michael Shaheen and James Laventis on May 5, 2016 ("May 5<sup>th</sup> DOJ Teleconference"), it was represented to me and another attorney at the Firm that the purpose of this discovery is obtain evidentiary information in the possession, custody or control of HDL to be used against certain remaining parties in the South Carolina Action, all of which are targets of the Committee's 2004

investigation.

- 11. The Subpoena is largely duplicative of the time period covered in the 2013 Subpoena, as the Subpoena and the 2013 Subpoena each relate back to January 1, 2008 and cover the same January 2008 through January 2013 time period. The Subpoena also covers January 2013 through April 29, 2016.
- 12. Similarly, the Subpoena is substantively duplicative in large part to the 2013 Subpoena. Specifically, thirty-six of the thirty-seven requests in the 2013 Subpoena also are included in the Subpoena. The following chart summarizes the overlapping Requests between the Subpoena and 2013 Subpoena to HDL:

REQUEST	SUBPOENA	2013 SUBPOENA
All documents regarding the legal and organizational structure of HDL	Request 1	Request 1
Internal organization charts, employee lists, and other documents sufficient to identify current and former HDL officers, directors, executive management, employees, and agents	Request 2	Request 2
Financial statements, audited and unaudited	Request 3	Request 3
Board of Director's meeting minutes and notes.	Request 4	Request 4
All reports or communications between HDL managements and the Board of Directors	Request 5	N/A
All reports and communications between HDL managements and HDL's shareholders	Request 6	N/A
All reports or communications between HDL's Board of Directors and BlueWave, BlueWave employees, or independent contractors associated with BlueWave	Request 7	N/A
All documents related to HDL's compliance program(s) and individuals with responsibilities related to compliance. Identify any changes in HDL's compliance program(s) and the dates of any such changes	Request 8	N/A
All documents related to internal or external reviews or analysis of any statute, regulation, or guidance or other law relating to: (a) P&H fees; (b) zero balance billing; (c) the provision of health care providers of a phlebotomist, phlebotomy services, a dietician, diabetic services, or the funding of such positions or services; (d) the lease, sublease or purchase of equipment, real or personal property from healthcare providers; (e) any other remuneration provided to a health care provider; or (f) any remuneration provided to any BlueWave employee, contractor, or	Request 9	N/A

REQUEST	SUBPOENA	2013 SUBPOENA
subcontractor		
All documents related to internal or external reviews or analysis of any statute, regulation, guidance or other law relating to contract provisions concerning commission-based payments by a lab to an independent contractor in exchange for the independent contractors' arranging for and recommending that health care providers refer business to the lab	Request 10	N/A
All contracts, agreements and arrangements between HDL and/or BlueWave and any health care providers including, but not limited to, the collection, handling, processing and shipping of patient specimens or samples	Request 11	Request 7
All documents related to internal or external reviews or analysis of the legal ramifications of the provisions contained in any and all sales agreements HDL entered into with BlueWave	Request 12	N/A
All communications and documents showing any compensation, and the calculation of that compensation, that was paid to BlueWave and any independent contractors associated with BlueWave	Request 13	N/A
All communications and documents discussing or describing sales incentives and/or benefits provided to BlueWave and any independent contractors associated with BlueWave	Request 14	N/A
All communications and documents discussing or describing sales incentives and/or benefits provided to HDL's sales representatives	Request 15	Request 6
All communications and documents showing any compensation paid to HDL's sales representatives and the calculation of that compensation	Request 16	Request 5
A list of all compensation, rewards, incentives and/or gifts provided to any health care provider by individual entity and year	Request 17	Request 8
Any analyses, reports, guidance, or studies related to the compensation, rewards, incentives and/or gifts provided to any health care providers	Request 18	Request 9
All external or internal written policies, procedures, instructions, or guidance regarding compensation, rewards, incentives and/or gifts provided to any health care providers	Request 19	Request 10
Any analyses, evaluations, studies or reports regarding the financial impact of HDL's and/or BlueWave's compensation, rewards, incentives and/or gifts to any health care providers	Request 20	Request 11
All internal communications relating to HDL's compensation, rewards, incentives and/or gifts to any health care providers	Request 21	Request 12
All communications between HDL and/or BlueWave and any third party	Request 22	Request 13
Financial records identifying the compensation, rewards, incentives and/or gifts paid by HDL to any health care providers	Request 23	Request 23
Financial records identifying the compensation, rewards, incentives and/or gifts paid by HDL to BlueWave or independent	Request 24	Request 25

REQUEST	SUBPOENA	2013 SUBPOENA
contractors associated with BlueWave		
All communications and documents related to processing and handling fees	Request 25	N/A
Documents identifying all provider names, addresses, and identification numbers such as the National Provider Identifiers (NPI's) that HDL used in submitting claims for payment to any federal funded health care program	Request 26	Request 15
One copy of each different version of HDL's lab requisition form, including any customized or modified lab requisition forms, prepared for any health care providers who received any compensation from HDL	Request 27	Request 16
Any documents related to the customization or modification of HDL's standard lab requisition forms of any health care providers including, but not limited to, the authorization to customize or modify HDL's standard laboratory panels from any health care providers	Request 28	Request 17
All internal policies, procedures, instructions, or guidance related to the medical necessity or appropriateness of the coding and billing of all tests included in each individual panel, profile, or bundle for services	Request 29	Request 18
All documents related to any guidelines or procedures for BlueWave employees or contractors regarding recommendations or communications to a health care provider regarding the number, types, and frequency of tests that patients could or should receive	Request 30	N/A
All communications, guidance, instructions, or training to HDL, and/or BlueWave and/or their agents or representatives related to how to facilitate the grouping, bundling, or adding of certain tests on HDL's standard lab requisition form	Request 31	Request 19
All documents explaining, evaluating, or discussing the profitability of any specific tests and/or panels, profiles, or bundles of services performed by HDL or BlueWave	Request 32	Request 20
All documents related to HDL's requests, recommendations, guidelines, or suggestions about what tests should be included in a baseline, follow-up or advanced panel	Request 33	N/A
All documents explaining, evaluating, discussing, or relating to appropriate reimbursable IDC-9 codes for specific tests performed by HDL	Request 34	Request 21
All documents explaining, evaluating, discussing, or relating to appropriate reimbursable CPT codes for specific tests performed by HDL	Request 35	Request 22
Documents showing the reimbursement rates paid to HDL by any federally funded health care program for all tests included in each individual panel, profile or bundle for services	Request 36	Request 23
All contracts, agreements, or arrangements between HDL and BlueWave or any other similar company	Request 37	Request 24

REQUEST	SUBPOENA	2013 SUBPOENA
All documents and communications related to contracts, agreements or arrangements between HDL and BlueWave	Request 38	N/A
All documents and communications related to contracts, agreements or arrangements between BlueWave and Singulex	Request 39	N/A
Any contracts, agreements or arrangements between HDL and any other laboratory company	Request 40	Request 26
Financial records relating to any compensation, rewards, incentives, and/or gifts between HDL and any other laboratory company	Request 41	Request 27
All marketing materials relating to HDL's tests included in panels, profiles, and bundles for services	Request 42	Request 28
All internal communications, instructions, directives, training materials, policies, or procedures related to HDL's compliance with the Stark Law (42 U.S.C. §1395nn), the Anti-Kickback Statute (42 U.S.C. § 1320a-7b(b)), and the federal health care program coding and billing requirements	Request 43	Request 29
All documents and communications regarding any complaint, concern, inquiry, investigation or review related to a possible violation by HDL of any federal statute or regulation including, but not limited to, the Stark Law (42 U.S.C. §1395nn), the Anti-Kickback Statute (42 U.S.C. § 1320a-7b(b)), and the federal health care program coding and billing requirements	Request 44	Request 30
Any opinions, guidance or advisories received from any source including HHS, CMS or its contractors, relating to HDL's compensation, rewards, incentives and/or gifts to any health care providers	Request 45	Request 31
Any opinions, guidance, or advisories received from any source including HHS, CMS or its contractors, relating to federal health care program coding and billing, the Stark Law (42 U.S.C. §1395nn), and the Anti-Kickback Statute (42 U.S.C. § 1320a-7b(b))	Request 46	Request 32
All internal communications, instructions, directives, training, policies, guidance or procedures relating to waivers of insurance co-payments or deductibles	Request 47	Request 33
All communications between HDL and any third party relating to waivers of insurance co-payments and deductibles	Request 48	Request 34
Any analyses, evaluations, studies, or reports regarding the financial impact of waivers of insurance co-payment or deductible amounts on HDL's business	Request 49	Request 35
All documents that reflect or relate to any proposal by HDL, BlueWave or their agents or representatives to place a phlebotomist in the office of health care provider	Request 50	Request 36
All documents related to any fair market valuation of the P&H fees paid by HDL, or on HDL's behalf, to any health care provider	Request 51	N/A
Documents describing or demonstrating HDL's relationship with	N/A	Request 37

REQUEST	SUBPOENA	2013 SUBPOENA
any health foundations or non-profit organizations		

# Substantial Demands on HDL's Limited Resources

- 13. In order to respond to the Subpoena, the Estate Parties would be required to collect, process, search, review, and produce a significant quantity of documents responsive to the fifty-one broad Requests in the Subpoena. This would require, at a minimum: (i) identification of all electronic and paper data sources that may contain documents or information potentially responsive to the Subpoena; (ii) the retrieval, forensic imaging and transfer of electronic and paper documents from various third party vendors and storage locations; (iii) processing and gathering electronic data into searchable databases for interrogation and dynamic inquiries, including the application of Boolean search terms, uploading into an electronic review platform; (iv) digital scanning and processing of paper and other data not in "native" format, including the application of Boolean search terms, and uploading into an electronic review platform; (v) months of attorney review, which likely will require the Estate Parties to hire a large team of contract attorneys; and (vi) preparing responsive documents for electronic production.
- 14. The data sources that include documents and information potentially responsive to the Subpoena include, but are not limited to, electronic mail servers, shared network drive servers, and employee laptops and other physical equipment. HDL's electronic mail server alone is believed to contain over *twenty-three million* employee emails.
- 15. Additionally, I believe over six hundred employee laptops and other pieces of physical equipment currently exist. The Firm is still in the process of identifying other potentially available and relevant document sources. This process is a distraction to the current Chief Restructuring Officer, Richard Arrowsmith, and places a strain on HDL's limited resources.
  - 16. Based on the information currently known, it is not unreasonable to estimate that

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responding to the Subpoena likely will involve the review and production of hundreds of

thousands, if not millions, of documents.

17. It also is not unreasonable for HDL to assume that the process of responding to the

Subpoena could climb into the millions of the dollars to fully respond. Without employees to

assist HDL in responding to the Subpoena, HDL will require outside counsel, contract attorney

reviewers, a third party e-discovery vendor, and other litigation support vendor assistance, placing

a substantial financial burden on the estates.

18. During the May 5<sup>th</sup> DOJ Teleconference, the Assistant U.S. Attorneys informed the

Firm that the South Carolina Action is on very tight discovery timelines, which may place further

pressure on HDL to incur attorney and vendor support costs in order to respond.

19. Many aspects of HDL's business necessarily involved legal input and advice, and

any documents to be produced by the Estate Parties would have to be reviewed so that the Estate

Parties can preserve the attorney-client and other applicable privileges. Such review and

production is costly and time-consuming.

20. For these reasons, HDL's response to the Subpoena and Requests places a

substantial burden on HDL and threatens to interfere significantly with HDL's efforts to liquidate

for the benefit of general unsecured creditors.

I declare under penalty of perjury, pursuant to 28 U.S.C. §1746, that the foregoing is true

to the best of my knowledge, information, and belief.

Executed on May 10, 2016, at Cincinnati, OH.

Sarah K. diFrancesca

**EXHIBIT C** 

2013 Subpoena

#### UNITED STATES OF AMERICA

DEPARTMENT OF JUSTICE

#### SUBPOENA DUCES TECUM

No. 2:2013

TO: Health Diagnostic Laboratory, Inc. c/o Custodian of Records
737 N. 5th Street, Suite 103
Richmond, VA 23219

YOU ARE HEREBY COMMANDED TO APPEAR BEFORE Assistant U.S. Attorney Rhett Dehart, an official of the U.S. Department of Justice, and you are hereby required to bring with you the <u>records as stated in the attachment</u> which are necessary in the performance of the responsibility of the U.S. Department of Justice to investigate Federal health care offenses, defined in 18 U.S.C. § 24(a) to mean violations of, or conspiracies to violate: 18 U.S.C. §§669, 1035, 1347, or 1518; and 18 U.S.C. §§287, 371, 664, 666, 1001, 1027, 1341, 1343, or 1954 if the violation or conspiracy relates to a health care benefit program (defined in 18 U.S.C. § 24(b)). Please see the attachment for the specific records requested.

In lieu of making a personal appearance, you may mail the records by certified mail to Rhett Dehart, Assistant United States Attorney, 151 Meeting Street, Suite 200, Charleston, South Carolina 29401, on or before the 22nd day of February, 2013, at 9 a.m.

Failure to comply with the requirements of this subpoena will render you liable to proceedings in the district court of the United States to enforce obedience to the requirements of this subpoena, and to punish default or disobedience.

Issued under authority of Sec. 248 of the Health Insurance Portability & Accountability Act of 1996, Public Law No. 104-91 (18 U.S.C. § 3486)



IN TESTIMONY WHEREOF

RHETT DEHART, ASSISTANT U.S. ATTORNEY, the undersigned official of the U.S. DEPARTMENT OF JUSTICE, has hereunto set his/her hand this 7TH day of January 2013.

Rhett Dehart Assistant U.S. Attorney

an O.S. Anomey

FORM CRM-180 MAR. 97

# RETURN OF SERVICE

I, being a person over 18 years of age, hereby certify that a copy of this subpoena was duly served on the person named herein by means of --

UNITED STATES OF AMERICA DEPARTMENT OF JUSTICE

> personal delivery to an individual, to wit: \*

(Address)

SUBPOENA DUCES TECUM

Subpoena No.: 2:2013

personal delivery to an address, to wit: ci

(Description of premises) (Address)

3. registered or certified mailing to:

p.m. on

Special Agent Su Kim, U.S. Department of (Signature)

Health and Human Services (Title)

be enforceable by order of the appropriate United States District Court.

# ATTACHMENT TO SUBPOENA ISSUED TO: HEALTH DIAGNOSTIC LABORATORY, INC. (HDL)

#### For the years: January 2008 to the Present

- 1. All documents regarding the legal and organizational structure of Health Diagnostic Laboratory, Inc. (HDL), including but not limited to:
  - a. papers filed with the Securities and Exchange Commission, including annual reports, prospectuses, and 10-K filings;
  - b. organizational or corporate papers filed with the appropriate state agencies and any amendments thereto, to include articles of incorporation and bylaws;
  - c. documents that describe HDL's organizational structure and the reporting responsibilities of HDL's personnel by name and position;
  - d. to the extent nothing is provided in response to specifications 1.a through 1.c above, all documents regarding ownership and management of HDL and any changes thereto;
- Internal organization charts, employee lists, and other documents sufficient to identify current and former HDL officers, directors, executive management, employees, and agents to include the following: (a) positions, (b) dates of employment, (c) Social Security numbers, (d) dates of birth, (e) home address, (f) telephone numbers, and (g) other contact information;
- 3. All financial statements, audited and unaudited;
- 4. All Board of Director's meeting minutes and notes;
- 5. All communications and documents showing any compensation paid to HDL's sales representatives and the calculation of that compensation;
- 6. All communications and documents discussing or describing sales incentives and/or benefits provided to HDL's sales representatives;
- 7. All contracts, agreements, and arrangements between HDL and/or BlueWave Healthcare Consultants, Inc. (BlueWave) and physicians, physicians' practices, employees of physicians' practices, or any other health care providers, including, but not limited to, the collection, handling, and shipping of patient specimens or samples;

- 8. A list of all compensation, rewards, incentives and/or gifts provided to physicians, physicians' practices, employees of physicians' practices or any other health care provider by individual entity and year;
- 9. Any analyses, reports, guidance, or studies related to the compensation, rewards, incentives and/or gifts provides to physicians, physicians' practices, employees of physicians' practices or any other health care providers;
- All internal written policies, procedures, instructions, or guidance regarding compensation, rewards, incentives and/or gifts to physicians, physicians' practices, employees of physicians' practices, or any other health care providers;
- 11. Any analyses, evaluations, studies, or reports regarding the financial impact of HDL's and/or BlueWave's compensation, rewards, incentives and/or gifts to physicians, physicians' practices, employees of physicians' practices, or any other health care providers, including but not limited to: (a) return on investment analyses; (b) studies showing the impact or correlation between the compensation and the number of tests ordered by the providers; and (c) studies showing the impact on or correlation between the compensation and changes in revenues and profits;
- 12. All internal communications relating to HDL's compensation, rewards, incentives and/or gifts to physicians, physicians' practices, employees of physicians' practices, or any other health care providers, including but not limited to, communications regarding the policies and procedures of HDL's competitors related to compensation, rewards, incentives and/or gifts to physicians, physicians' practices, employees of physicians' practices, or any other health care provider;
- 13. All communications between HDL and/or BlueWave and any third party including, but not limited to, physicians, physicians' practices, employees of physicians' practices, any other health care providers, consultants, sales representatives, or agents relating to compensation to physicians, physicians' practices, any other health care providers, consultants, sales representatives, or agents;
- 14. Financial records identifying the compensation, rewards, incentives and/or gifts paid by HDL to physicians, physicians' practices, or any other health care providers, including but not limited to, any financial reports or analyses showing the total number and dollar payments for any compensation, rewards, incentives and/or gifts provided by HDL by entity and year;
- 15. Documents identifying all provider names, addresses, and identification numbers such as the National Provider Identifiers (NPI's) that HDL used in submitting claims for payment to any federally funded health care program;

- 16. One copy of each different version of HDL's lab requisition form, including any customized or modified lab requisition forms, prepared for any physician, physicians' practice, or any other health care provider who received any compensation from HDL;
- 17. Any documents related to the customization or modification of HDL's standard lab requisition forms for any physicians, physicians' practices, or any other health care provider, including, but not limited to, the authorization to customize or modify HDL's standard laboratory panels from any physician, physicians' practice, or any other health care provider;
- 18. All internal policies, procedures, instructions, or guidance regarding the medical necessity or appropriateness of the coding and billing of all tests included in each individual panel, profile, or bundle for services;
- 19. All communications, guidance, instructions, or training to HDL, and/or BlueWave and/or their agents or representatives regarding how to facilitate the grouping, bundling, or adding of certain tests on HDL's standard lab requisition form;
- 20. All documents explaining, evaluating, or discussing the profitability of any specific tests and/or panels, profiles, or bundles for services performed by HDL or BlueWave;
- 21. All documents explaining, evaluating, discussing, or relating to appropriate reimbursable ICD-9 codes for specific tests performed by HDL;
- 22. All documents explaining, evaluating, discussing, or relating to appropriate reimbursable CPT codes for specific tests performed by HDL;
- Documents showing the reimbursement rates paid to HDL by any federally funded health care program for all tests included in each individual panel, profile, or bundle for services;
- 24. All contracts, agreements, or arrangements between HDL and BlueWave or any other similar company;
- 25. Financial records relating to any compensation, rewards, incentives and/or gifts between HDL and BlueWave, or any similar company;
- 26. Any contracts, agreements, or arrangements between HDL and any other laboratory company;
- 27. Financial records relating to any compensation, rewards, incentives and/or gifts between HDL and any other laboratory company;
- 28. All marketing materials relating to HDL's tests included in panels, profiles, and bundles for services;

- 29. All internal communications, instructions, directives, training materials, policies, or procedures regarding HDL's compliance with the Stark Law (42 U.S.C. § 1395nn), the Anti-Kickback statute (42 U.S.C. § 1320a-7b(b)), and federal health care program coding and billing requirements;
- 30. All documents and communication regarding any complaint, concern, inquiry, investigation, or review regarding a possible violation by HDL of any federal statue or regulation, including, but not limited to, the Stark Law (42 U.S.C. § 1395nn), the Anti-Kickback statute (42 U.S.C. § 1320a-7b(b)), and federal health care program coding and billing requirements;
- Any opinions, guidance, or advisories received from any source including HHS, CMS or its contractors, relating to HDL's compensation, rewards, incentives and/or gifts to physicians, physicians' practices, or any other health care providers;
- 32. Any opinions, guidance, or advisories received from any source including HHS, CMS or its contractors, relating to federal health care program coding and billing, the Stark Law (42 U.S.C. § 1395nn), and the Anti-Kickback statute (42 U.S.C. § 1320a-7b(b));
- 33. All internal communications, instructions, directives, training, policies, guidance or procedures relating to waivers of insurance co-payments or deductibles;
- 34. All communications between HDL and any third party, including but not limited to, physicians, physicians' practices, employees of physicians' practices, any other health care providers, consultants, sales representatives, or agents relating to waivers of insurance co-payments and deductibles;
- 35. Any analyses, evaluations, studies, or reports regarding the financial impact of waivers of insurance co-payment or deductible amounts on HDL's business, including but not limited to, (a) return on investment analyses; (b) studies showing the impact on or correlation between waivers and the number of tests ordered by providers; and (c) studies showing the impact or correlation between waivers and changes in HDL's revenues and profits;
- 36. All documents that reflect or relate to any proposal by HDL, BlueWave or their agents or representatives to place a phlebotomist in the office of a physician or other health care provider, including, but not limited to, any proposal for HDL, BlueWave or their agents or representatives to rent space from a physician or other health care provider for a phlebotomist.
- 37. Documents describing or demonstrating HDL's relationship (e.g., partner, supporter, donor, sponsor) with any health foundations or non-profit organizations, including but not limited to the company's relationships with the FH Foundation and the Foundation for Health Improvement and Technology (FHIT).

Please provide the documents in electronic format.

## Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

#### Collection of Electronically Stored Information (ESI)

Careful consideration should be given to the methodology, implementation and documentation of ESI collection to ensure that all responsive data and metadata are preserved in the collection process.

#### 1. Specification Modifications

Any modifications or deviations from the Production Specifications may be done only with the express permission of the government. Any responsive data or documents that exist in locations or native forms not discussed in these Production Specifications remain responsive and, therefore, arrangements should be made with the government to facilitate their production.

#### 2. Production Format of ESI and Imaged Hard Copy

Responsive ESI and imaged hard copy shall be produced in the format outlined below. All ESI, except as outlined below in sections 9 – 19, shall be rendered to type TIFF image format, and accompanied by a Concordance® Image Cross Reference file. All applicable metadata (see section 3 below) shall be extracted and provided in Concordance® load file format.

- a. **Image File Format:** All images, paper documents scanned to images, or rendered ESI, shall be produced as 300 dpi single-page TIFF files, CCITT Group IV (2D Compression). Documents should be uniquely and sequentially Bates numbered with an endorsement burned into each image.
  - All TIFF file names shall include the unique Bates number burned into the image.
  - Each Bates number shall be a standard length, include leading zeros in the number, and be unique for each produced page.
  - All TIFF image files shall be stored with the ".tif" extension.
  - Images shall be OCR'd using a standard COTS products.
  - All pages of a document or all pages of a collection of documents that comprise a folder or other logical grouping, including a box, shall be delivered on a single piece of media.
  - No image folder shall contain more than 2000 images.
- b. Concordance® Image Cross Reference file: Images should be accompanied by a Concordance® Image Cross Reference file that associates each Bates number with its corresponding single-page TIFF image file. The Cross Reference file should also contain the image file path for each Bates numbered page.
  - Image Cross Reference Sample Format:

ABC0000001,OLS,D:\DatabaseName\Images\001\ ABC00000001.TIF,Y,,, ABC00000002,OLS,D:\DatabaseName\Images\001\ ABC00000002.TIF,,,, ABC00000003,OLS,D:\DatabaseName\Images\001\ ABC00000003.TIF,,,, ABC00000004,OLS,D:\DatabaseName\Images\001\ ABC00000004.TIF,Y,,,

- c. Concordance® Load File: Images should also be accompanied by a "text load file" containing delimited text that will populate fields in a searchable, flat database environment. The file should contain the required fields listed below in section 3.
  - ASCII text delimited load files are defined using the following delimiters:

Field Separator ^ or Code 094
Text Qualifier | or Code 124
Substitute Carriage Return or New Line () or Code 013

## Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

- The text file should also contain hyperlinks to applicable native files, such as Microsoft Excel or PowerPoint files.
- There should be one line for every record in a collection.
- The load file must contain a field map/key listing the metadata/database fields in the order they appear
  within the data file. For example, if the data file consists of a First Page of a Record (starting Bates), Last
  Page of a Record (ending Bates), Document ID, Document Date, File Name, and a Title, then the structure
  may appear as follows:

#### |BEGDOC#|^|ENDDOC#|^|DOCID|^|DOCDATE|^|FILENAME|^|TITLE|

 The extracted/OCR text for each document should be provided as a separate single text file. The file name should match the BEGDOC# or DOCID for that specific record and be accompanied by the .txt extension.

#### 3. Required Metadata/Database Fields

- A "✓" denotes that the indicated field should be present in the load file produced.
- "Other ESI" includes non-email or hard copy documents, including but not limited to data discussed in sections 6-9, and 12-19 below.

Field name	Field Description	Field Type	Field Value	Hard Copy	E- Mail	Other ESI
COMPANY	Company/Organization submitting data	Full Text	Unlimited	1	1	1
BOX#	Submission/volume/box number	Note Text	10	1	/	1
CUSTODIAN	Custodian(s)/Source(s) - format: Last, First or ABC Dept	Multi- Entry	Unlimited	1	1	1
AUTHOR	Creator of the document	Note Text	160		And the state of t	1
BEGDOC#	Start Bates (including prefix) - No spaces	Note Text	60	1	/	1
ENDDOC#	End Bates (including prefix) - No spaces	Note Text	60	1	/	<b>V</b>
DOCID	Unique document Bates # or populate with the same value as Start Bates (DOCID = BEGDOC#)	Note Text	60	/	/	1
PGCOUNT	Page Count	Integer	10	V	1	1
PARENTID	Parent's DOCID or Parent's Start Bates (for EVERY document including all Child documents)	Note Text	60	<b>/</b>	1	1
ATTACHIDs	Child document list; Child DOCID or Child Start Bates	Multi- Entry	60	1	1	<b>V</b>
ATTACHLIST	List of Attachment Bates numbers	Multi Entry	Unlimited		1	1
BEGATTACH	Start Bates number of first attachment	Note Text	60	<b>V</b>	1	1
ENDATTACH	End Bates number of last	Note	60	<b>V</b>	<b> </b>	/

## Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

Field name	Field Description	Field Type	Field Value	Hard Copy	E- Mail	Other ESI
	attachment	Text				
PROPERTIES	Privilege notations, Redacted, Document Withheld Based On Privilege	Multi- Entry	Unlimited	1	1	1
RECORD TYPE	File, E-mail, Attachment, or Hard Copy	Note Text	60	1	1	1
FROM	Author - format: Last name, First name	Note Text	160		-	1
ТО	Recipient- format: Last name, First name	Multi- Entry	Unlimited		/	1
CC	Carbon Copy Recipients - format: Last name, First name	Multi- Entry	Unlimited		1	1
BCC ·	Blind Carbon Copy Recipients - format: Last name, First name	Multi- Entry	Unlimited		-	1
SUBJECT	Subject/Document Title	Note Text	Unlimited		<b>/</b>	1
CONVINDEX	E-mail system ID used to track replies, forwards, etc.	Note Text	Unlimited	one or the contract of the con	<b>*</b>	
DOCDATE	Document Date/Date Sent - Format YYYY/MM/DD	Date Keyed	YYYY/MM/DD			1
BODY	E-mail body, Other Electronic Document Extracted text, or OCR	Full Text	Unlimited	<b>V</b>	<b>V</b>	<b>V</b>
TIMESENT	Time e-mail was sent	Time	10		1	
DATECRTD	Date Created	Date	YYYY/MM/DD		1	1
DATESVD	Date Saved	Date	YYYY/MM/DD		1	1
DATEMOD	Date Last Modified	Date Keyed	YYYY/MM/DD		1	1
DATERCVD	Date Received	Date	YYYY/MM/DD		1	
DATEACCD	Date Accessed	Date	YYYY/MM/DD		1	1
FILESIZE	File Size	Note Text	10	The state of the s		1
FILENAME	File name - name of file as it appeared in its original location	Full Text	Unlimited		**************************************	1
APPLICATION	Application used to create native file (e.g. Excel, Outlook, Word)	Note Text	160	The state of the s	1	1
FILE EXTENSION	Extension for the file (e.gdoc; .pdf; .wpd)	Note Text	10		<b>Y</b>	1
FILEPATH	Data's original source full folder path	Full Text	Unlimited		<b>V</b>	<b>V</b>
NATIVELINK	Current file path location to the native file	Full Text	Unlimited		1	1
FOLDERID	E-mail folder path (e.g. Inbox\Active) or Hard Copy container information (e.g.	Full Text	Unlimited	/	1	

## Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

Field name	Field Description	Field Type	Field Value	Hard Copy	E- Mail	Other ESI
	Folder or binder name)					
PARAGRAPH	Subpoena/request paragraph number to which the document is responsive	Multi- Entry	Unlimited	/	1	V
HASH	Hash value (used for deduplication or other processing) (e-mail hash values must be run with the e-mail and all of its attachments)	Note Text	Unlimited		1	1
MESSAGEHEADER	Email header. Can contain IP address	Full Text	Unlimited		1	
ATTACHMCOUNT	Number of attachments to an email	Note Text	10	990 manashibah (1990 mba da	1	
FILETYPE	Identifies the application that created the file	Note Text	160		1	1
COMMENTS	Identifies whether the document has comments associated with it	Note Text	10		1	1

## 4. De-duplication, Near-Duplicate Identification, Email Conversation Threading and Other Culling Procedures

De-duplication of exact copies within a custodian's data may be done, but all "filepaths" must be provided for each duplicate document. The recipient shall not use any other procedure to cull, filter, group, separate or de-duplicate, etc. (i.e., reduce the volume of) responsive material before discussing with and obtaining the written approval of the government. All objective coding (e.g., near dupe ID or e-mail thread ID) shall be discussed and produced to the government as additional metadata fields.

#### 5. Hidden Text

All hidden text (e.g. track changes, hidden columns, mark-ups, notes) shall be expanded and rendered in the image file. For files that cannot be expanded the native files shall be produced with the image file.

#### 6. Embedded Files

All non-graphic embedded objects (Word documents, Excel spreadsheets, .wav files, etc.) that are found within a file shall be extracted and produced. For purposes of production the embedded files shall be treated as attachments to the original file, with the parent/child relationship preserved.

#### 7. Image-Only Files

All image-only files (non-searchable .pdfs, multi-page TIFFs, Snipping Tool [and other] screenshots, etc., as well as all other images that contain text) shall be produced with associated OCR text and metadata/database fields identified in section 3 for "Other ESI."

#### 8. Hard Copy Records

a. All hard copy material shall reflect accurate document unitization including all attachments and container information (to be reflected in the PARENTID, ATTACHID, BEGATTACH, ENDATTACH and FOLDERID). Unitization in this context refers to identifying and marking the boundaries of documents within the collection, where a document is defined as the smallest physical fastened unit within a bundle. (e.g., staples, paperclips, rubber bands, folders, or tabs in a binder.) The first document in the collection represents the parent document and all other documents will represent the children.

## Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

- b. All documents shall be produced in black and white TIFF format unless the image requires color. An image "requires color" when color in the document adds emphasis to information in the document or is itself information that would not be readily apparent on the face of a black and white image. Images identified as requiring color shall be produced as color 300 dpi single-page JPEG files.
- All objective coding (e.g., document date or document author) should be discussed and produced to the government as additional metadata/database fields.
- 9. Production of Spreadsheets and Presentation Files. All spreadsheet and presentation files (e.g. Excel, PowerPoint) shall be produced in the unprocessed "as kept in the ordinary course of business" state (i.e., in native format). See section 18 below. The file produced should maintain the integrity of all source, custodian, application, embedded and related file system metadata. No alteration shall be made to file names or extensions for responsive native electronic files.

#### 10. Production of Email Repositories

Email repositories, also known as email databases (e.g., Outlook .PST, Lotus .NSF, etc.), can contain a variety of items, including: messages, calendars, contacts, tasks etc. For purposes of production, responsive items shall include the "Email" metadata/database fields outlined in section 3, including but not limited to all parent items (mail, calendar, contacts, tasks, notes, etc.) and child files (attachments of files to email or other items) with the parent/child relationship preserved. Email databases from operating systems other than Microsoft Exchange shall be produced after consultation with and written consent of the government about the format for the production of such databases.

## 11. Production of Items Originally Generated in E-Mail Repositories but Found and Collected Outside of Email Repositories, i.e., "Stand-alone" Items

Any parent email or other parent items (e.g., calendar, contacts, tasks, notes, etc.) found and collected outside of email repositories (e.g., items having extensions like .MSG, .HTM, .MHT, etc.), shall be produced items with the "Email" metadata fields outlined in section 3, including but not limited to any attachments, maintaining the family (parent/child) relationship.

#### 12. Production of Instant Messenger (IM), Voicemail Data, Audio Data, Video Data, etc.

The responding party shall identify, collect, and produce any and all data which is responsive to the requests which may be stored in audio or video recordings, cell phone/PDA/Blackberry/smart phone data, tablet data, voicemail messaging data, instant messaging, text messaging, conference call data, video/audio conferencing (e.g. GoTo Meeting, WebEx), and related/similar technologies. However, such data, logs, metadata or other files related thereto, as well as other less common but similar data types, shall be produced after consultation with and written consent of the government about the format for the production of such data.

#### 13. Social Media

Prior to any production of responsive data from Social Media (e.g., Twitter, Facebook, Google+, LinkedIn, etc.)the producing party shall first discuss with the government the potential export formats before collecting the information.

#### 14. Productions of Structured Data

Prior to any production of responsive data from a structured database (e.g., Oracle, SAP, SQL, MySQL, QuickBooks, etc.), the producing party shall first provide the database dictionary and a list of all reports that can be generated from the structured database. The list of reports shall be provided in native Excel (.xls) format,

#### 15. Productions of Structured Data from Proprietary Applications

Prior to any production of structured data from proprietary applications (e.g., proprietary timekeeping, accounting, sales rep call notes, CRMs, SharePoint etc.) the producing party shall first provide the database

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November 2012

## Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

dictionary and a list of all reports that can be generated from the structured database. The list of reports shall be produced in native Excel (.xls) format.

#### 16. Production of Photographs with Native File or Digitized ESI

Photographs shall be produced as single-page .JPG files with a resolution equivalent to the original image as it was captured/created. All .JPG files shall have extracted metadata/database fields provided in a Concordance® load file format as outlined in section 3 for "Other ESI."

#### 17. Images from which Text Cannot be OCR Converted

An exception report shall be provided when limitations of paper digitization software/hardware or attribute conversion do not allow for OCR text conversion of certain images. The report shall include the electronic Bates, Document Id or Bates number(s) corresponding to each such image.

#### 18. Format of ESI from Non-PC or Windows-based Systems

If responsive ESI is in non-PC or non-Windows-based Systems (e.g., Apple, IBM mainframes, and UNIX machines), the ESI shall be produced after discussion with and written consent of the government about the format for the production of such data.

#### 19. Production of Native Files (When Applicable Pursuant to These Specifications)

Productions of native files, as called for in these specifications, shall have extracted metadata/database fields provided in a Concordance® load file format as defined in the field specifications for "Other ESI" as outlined in section 3.

- a. ESI shall be produced in a manner which is functionally useable by the government. The following are examples:
  - AutoCAD data, e.g., .DWG, .DXF, shall be processed/converted and produced as single-page .JPG image files and accompanied by a Concordance® Image formatted load as described above. The native files shall be placed in a separate folder on the production media and linked by a hyperlink within the text load file.
  - GIS data shall be produced in its native format and be accompanied by a viewer such that the
    mapping or other data can be reviewed in a manner that does not detract from its ability to be
    reasonably understood.
  - Audio and video recordings shall be produced in native format and be accompanied by a viewer if such recordings do not play in a generic application (e.g., Windows Media Player).

#### 20. Bates Number Convention

All images should be assigned Bates numbers before production to the government. The numbers should be "endorsed" (or "burned in") on the actual images. Native files should be assigned a single bates number for the entire file. The Bates number shall not exceed 30 characters in length and shall include leading zeros in the numeric portion. The Bates number shall be a unique name/number common to each page (when assigned to an image) or to each document (when assigned to a native file). If the government agrees to a rolling production, the naming/numbering convention shall remain consistent throughout the entire production. There shall be no spaces between the prefix and numeric value. If suffixes are required, please use "dot notation." Below is a sample of dot notation:

PREFIX0000001 PREFIX0000003
PREFIX0000001.001 PREFIX0000003.001
PREFIX0000001.002 PREFIX0000003.002

## Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

#### 21. Media Formats for Storage and Delivery of Production Data

Electronic documents and data shall be delivered on any of the following media:

- a. CD-ROMs and/or DVD-R (+/-) formatted to ISO/IEC 13346 and Universal Disk Format 1.02 specifications.
- External hard drives [USB 2.0 (or better) or eSATA, formatted to NTFS format specifications] or flash drives.
- c. Storage media used to deliver ESI shall be appropriate to the size of the data in the production.
- d. Media should be labeled with the case name, production date, Bates range, and producing party.

#### 22. Virus Protection and Security for Delivery of Production Data

Production data shall be free of computer viruses. Any files found to include a virus shall be quarantined by the producing party and noted in a log to be provided to the government. Password protected or encrypted files or media shall be provided with corresponding passwords and specific decryption instructions. No encryption software shall be used without the written consent of the government.

#### 23. Compliance and Adherence to Generally Accepted Technical Standards

Production shall be in conformance with standards and practices established by the National Institute of Standards and Technology ("NIST" at www.nist.gov), U.S. National Archives & Records Administration ("NARA" at www.archives.gov), American Records Management Association ("ARMA International" at www.arma.org), American National Standards Institute ("ANSI" at www.ansi.org), International Organization for Standardization ("ISO" at www.iso.org), and/or other U.S. Government or professional organizations.

#### 24. Read Me Text File

All deliverables shall include a read me text file at the root directory containing: total number of records, total number of images/pages or files, mapping of fields to plainly identify field names, types, lengths and formats. The file shall also indicate the field name to which images will be linked for viewing, date and time format, and confirmation that the number of files in load files matches the number of files produced.

#### 25. Exception Log

An Exception Log shall be included documenting any production anomalies utilizing the electronic Bates number (document id or control numbering) assigned during the collection, processing and production phases.

AUTHORIZED INVESTIGATIVE DEMAND	SUBPOENA NO. 2-2013
CERTIFICATE	OF SERVICE
	, do hereby state that I am the
(Name)	
(Title)	, and am the authorized records
custodian for the purposes of responding to the A	authorized Investigative Demand directed to:
Health Diagnostic Labora c/o Custodian of Records 737 N. 5th Street, Suite 16 Richmond, VA 23219	•
returnable at the Offices of the United States Attorney, 151 Meeting Street, Suite 200, Charlest 22, 2013.	· ·
To the best of my knowledge and belief, as	s authorized records custodian, the records which
I hereby produce to the United States Attorney for	or the District of South Carolina were made and
maintained as a regular practice, and were made	de and maintained during the regular course of
business.	
I hereby certify that I have caused the app	ropriate records to be searched and to the best of
my knowledge, all of the records required by the	aforesaid subpoena are contained in the attached
sealed envelope/container.	
(Date)	(Signature of Records Custodian

#### EXHIBIT D

2016 Subpoena

AO 88B (Rev. 02/14) Subpoena to Produce Documents, Information, or Objects or to Permit Inspection of Premises in a Civil Action

### United States District Court

for the

District of South Carolina

United States ex rel. Dr. Michael Mayes, et al.	·
Plaintiff v. Berkeley HeartLab, Inc., et al.  Defendant	) Civil Action No. 9:14-cv-00230 ) )
SUBPOENA TO PRODUCE DOCU OR TO PERMIT INSPECTION	MENTS, INFORMATION, OR OBJECTS OF PREMISES IN A CIVIL ACTION
To: Health Diag	gnostic Laboratory, Inc.
<u></u>	o whom this subpoena is directed)
♣ Production: YOU ARE COMMANDED to product documents, electronically stored information, or objects, material: See Attachment  ■ Production: YOU ARE COMMANDED to product	duce at the time, date, and place set forth below the following and to permit inspection, copying, testing, or sampling of the
Place: Michael E. Shaheen, Trial Attorney, Department of Justice, Civil Frauds, 601 D. Street., N.W., Washin D.C. 20004	of Date and Time: 05/10/2016 10:00 am
☐ Inspection of Premises: YOU ARE COMMANI other property possessed or controlled by you at the time, may inspect, measure, survey, photograph, test, or sample Place:	DED to permit entry onto the designated premises, land, or date, and location set forth below, so that the requesting party the property or any designated object or operation on it.  Date and Time:
The following provisions of Fed. R. Civ. P. 45 ar Rule 45(d), relating to your protection as a person subject respond to this subpoena and the potential consequences of Date:  CLERK OF COURT	e attached – Rule 45(c), relating to the place of compliance; to a subpoena; and Rule 45(e) and (g), relating to your duty to of not doing so.
Signature of Clerk or Deputy	Clerk Autorius's signature
The name, address, e-mail address, and telephone number	
Michael E. Shaheen, michael.e.shaheen@usdoj.gov 202	, who issues or requests this subpoena, are:
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#### Notice to the person who issues or requests this subpoena

If this subpoena commands the production of documents, electronically stored information, or tangible things or the inspection of premises before trial, a notice and a copy of the subpoena must be served on each party in this case before it is served on the person to whom it is directed. Fed. R. Civ. P. 45(a)(4).

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AO 88B (Rev. 02/14) Subpoena to Produce Documents, Information, or Objects or to Permit Inspection of Premises in a Civil Action (Page 2)

Civil Action No. 9:14-cv-00230

#### PROOF OF SERVICE

(This section should not be filed with the court unless required by Fed. R. Civ. P. 45.)

(date)			
☐ I served the s	ubpoena by delivering a copy to the nan	ned person as follows:	
		on (date) ;	or
☐ I returned the	subpoena unexecuted because:		
		States, or one of its officers or agents, I s, and the mileage allowed by law, in the	
\$			
fees are \$	for travel and \$	for services, for a total of \$	0.00
I declare under p	penalty of perjury that this information i	s true.	
e:		Server's signature	
		Printed name and title	
		Printea name ana titie	

Additional information regarding attempted service, etc.:

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AO 88B (Rev. 02/14) Subpoena to Produce Documents, Information, or Objects or to Permit Inspection of Premises in a Civil Action(Page 3)

#### Federal Rule of Civil Procedure 45 (c), (d), (e), and (g) (Effective 12/1/13)

#### (c) Place of Compliance.

- (1) For a Trial, Hearing, or Deposition. A subpoena may command a person to attend a trial, hearing, or deposition only as follows:
- (A) within 100 miles of where the person resides, is employed, or regularly transacts business in person; or
- (B) within the state where the person resides, is employed, or regularly transacts business in person, if the person
  - (i) is a party or a party's officer; or
- (ii) is commanded to attend a trial and would not incur substantial expense.

#### (2) For Other Discovery. A subpoena may command:

- (A) production of documents, electronically stored information, or tangible things at a place within 100 miles of where the person resides, is employed, or regularly transacts business in person; and
  - (B) inspection of premises at the premises to be inspected.

#### (d) Protecting a Person Subject to a Subpoena; Enforcement.

(1) Avoiding Undue Burden or Expense; Sunctions. A party or attorney responsible for issuing and serving a subpoena must take reasonable steps to avoid imposing undue burden or expense on a person subject to the subpoena. The court for the district where compliance is required must enforce this duty and impose an appropriate sanction—which may include lost earnings and reasonable attorney's fees—on a party or attorney who fails to comply.

#### (2) Command to Produce Materials or Permit Inspection.

- (A) Appearance Not Required. A person commanded to produce documents, electronically stored information, or tangible things, or to permit the inspection of premises, need not appear in person at the place of production or inspection unless also commanded to appear for a deposition, hearing, or trial.
- (B) Objections. A person commanded to produce documents or tangible things or to permit inspection may serve on the party or attorney designated in the subpoena a written objection to inspecting, copying, testing, or sampling any or all of the materials or to inspecting the premises—or to producing electronically stored information in the form or forms requested. The objection must be served before the earlier of the time specified for compliance or 14 days after the subpoena is served. If an objection is made, the following rules apply:
- (i) At any time, on notice to the commanded person, the serving party may move the court for the district where compliance is required for an order compelling production or inspection.
- (ii) These acts may be required only as directed in the order, and the order must protect a person who is neither a party nor a party's officer from significant expense resulting from compliance.

#### (3) Quashing or Modifying a Subpoena.

- (A) When Required. On timely motion, the court for the district where compliance is required must quash or modify a subpoena that:
  - (i) fails to allow a reasonable time to comply;
- (ii) requires a person to comply beyond the geographical limits specified in Rule 45(c);
- (iii) requires disclosure of privileged or other protected matter, if no exception or waiver applies; or
  - (iv) subjects a person to undue burden.
- **(B)** When Permitted. To protect a person subject to or affected by a subpoena, the court for the district where compliance is required may, on motion, quash or modify the subpoena if it requires:
- (i) disclosing a trade secret or other confidential research, development, or commercial information; or

- (ii) disclosing an unretained expert's opinion or information that does not describe specific occurrences in dispute and results from the expert's study that was not requested by a party.
- (C) Specifying Conditions as an Alternative. In the circumstances described in Rule 45(d)(3)(B), the court may, instead of quashing or modifying a subpoena, order appearance or production under specified conditions if the serving party:
- (i) shows a substantial need for the testimony or material that cannot be otherwise met without undue hardship; and
  - (ii) ensures that the subpoenaed person will be reasonably compensated.

#### (e) Duties in Responding to a Subpoena.

- (1) Producing Documents or Electronically Stored Information. These procedures apply to producing documents or electronically stored information:
- (A) Documents. A person responding to a subpoena to produce documents must produce them as they are kept in the ordinary course of business or must organize and label them to correspond to the categories in the demand.
- **(B)** Form for Producing Electronically Stored Information Not Specified. If a subpoena does not specify a form for producing electronically stored information, the person responding must produce it in a form or forms in which it is ordinarily maintained or in a reasonably usable form or forms.
- (C) Electronically Stored Information Produced in Only One Form. The person responding need not produce the same electronically stored information in more than one form.
- **(D)** Inaccessible Electronically Stored Information. The person responding need not provide discovery of electronically stored information from sources that the person identifies as not reasonably accessible because of undue burden or cost. On motion to compel discovery or for a protective order, the person responding must show that the information is not reasonably accessible because of undue burden or cost. If that showing is made, the court may nonetheless order discovery from such sources if the requesting party shows good cause, considering the limitations of Rule 26(b)(2)(C). The court may specify conditions for the discovery.

#### (2) Claiming Privilege or Protection.

- (A) Information Withheld. A person withholding subpoenaed information under a claim that it is privileged or subject to protection as trial-preparation material must:
  - (i) expressly make the claim; and
- (ii) describe the nature of the withheld documents, communications, or tangible things in a manner that, without revealing information itself privileged or protected, will enable the parties to assess the claim.
- (B) Information Produced. If information produced in response to a subpoena is subject to a claim of privilege or of protection as trial-preparation material, the person making the claim may notify any party that received the information of the claim and the basis for it. After being notified, a party must promptly return, sequester, or destroy the specified information and any copies it has; must not use or disclose the information until the claim is resolved; must take reasonable steps to retrieve the information if the party disclosed it before being notified; and may promptly present the information under seal to the court for the district where compliance is required for a determination of the claim. The person who produced the information must preserve the information until the claim is resolved.

#### (g) Contempt.

The court for the district where compliance is required—and also, after a motion is transferred, the issuing court—may hold in contempt a person who, having been served, fails without adequate excuse to obey the subpoena or an order related to it.

## ATTACHMENT TO SUBPOENA ISSUED TO: HEALTH DIAGNOSTIC LABORATORY, INC. (HDL)

#### **DEFINITIONS**

These definitions and instructions apply to each and every request as if specifically set forth therein.

- 1. Unless specified otherwise, the terms "Health Diagnostic Laboratory, Inc.," "HDL," "You," or "Your" means Health Diagnostic Laboratory, Inc., and any entity names and any variations thereof, and any and all predecessors, successors, parent organizations, subsidiaries, affiliates, branches, divisions, units or offices of such entity, officers, directors, employees, or agents.
- 2. Unless specified otherwise, the term "BlueWave" means BlueWave Healthcare Consultants, Inc., any entity names and any variations thereof, and any and all predecessors, successors, parent organizations, subsidiaries, affiliates, independent contractors, subcontractors, consultants, branches, divisions, units or offices of such entity, officers, directors, employees or agents.
- 3. The terms "and" and "or" shall be construed conjunctively or disjunctively as necessary to make each particular request inclusive rather than exclusive.
- 4. The terms "any" and "all" shall be construed conjunctively or disjunctively as necessary to make each particular request inclusive rather than exclusive.
- 5. The terms "relate to" or "related to" shall mean in whole or in part, directly or indirectly identifying, explaining, describing, constituting, regarding, evidencing, reflecting, analyzing, evaluating, concerning, showing, referring to, discussing, connected with, relating to, responding to, commenting on, tending to prove or disprove, copying or supporting.
- 6. The singular form of a noun or pronoun shall be considered to include within its meaning the plural form as well and vice versa.
- 7. All present tenses of verbs or verb forms shall be considered to include within their meaning the future and past tenses as well and vice versa.

- The term "document" shall be interpreted in the broad and liberal sense including, but 8. not limited to, emails, contracts, agreements, SMS text, all items identified in Rule 34(a)(1) of the Federal Rules of Civil Procedure, and necessarily means, without limitation: written, typed, printed, recorded, computer stored or generated, graphic or photographic matter or any other medium upon which intelligence or information can be recorded, stored, or retrieved, however produced or reproduced, of any kind and description, and whether an original, master, duplicate or copy including, but not limited to, paper, notes, accounts, books, journals, advertisements, catalogs, manuals, publications, correspondence, memoranda, letters, communications, including interoffice and intra-office communications, reports, studies, analyses, pamphlets, calculations, projections, charts, graphs, plans, specifications, drawings, sketches, working papers, corporate records, minutes of board of directors or committee meetings, books of account, ledger books, notebooks, vouchers, bank checks, cashier's checks, receipts for cashier's checks, canceled checks, check stubs, bills, receipts, invoices, time sheets, calendars, photographs, computer printouts, computer databases, information stored on computer, computer disks or other magnetic disks, minutes, transcriptions or sound recordings of any conversations, negotiations, meetings or conferences, conducted either in person or by telephone or by videoconference, or things similar to any of the foregoing and all other papers, writings or physical things containing information, including data compilations from which information can be obtained by detection devices, and including preliminary drafts of or marginal notes appearing on any document, however denominated or described.
- 9. The terms "processing and handling fee," and "P&H fee" shall refer to remuneration given to health care providers to reimburse health care providers for the costs associated with the collection of blood specimens including, but not limited to, venipuncture fees, packaging and handling fees, processing & handling fees, packaging fees, draw fees, or any fees related to the collection, handling, and shipping of patient specimens or samples.
- 10. The term "remuneration" shall be interpreted broadly and includes anything of value including, but not limited to a salary, wage, bonus, commission, or P&H fee.
- 11. The term "zero balance billing" shall refer to the waiver, in part or in whole, of copays, deductibles or other obligations owed by patients including, but not limited to, patients with private insurance.

12. The term "health care provider" shall be interpreted broadly to include a physician, nurse, physician practice, employees of a physician practice, hospital, clinic or any other health care provider or employee, partner, agent or representative of a health care provider.

#### **INSTRUCTIONS**

These instructions apply to each and every request as if specifically set forth therein.

- 1. The Relevant Time Period, unless otherwise stated in any specific document request, calls for the production of all documents dated, created, revised or referred to at any time from January 1, 2008 through the date of service of this Subpoena.
- 2. Except as otherwise provided in these instructions (including, but not limited to, the limitation contained in Instruction 6 with respect to privileges), this request requires the production of all documents responsive to one or more of the specifications set out below which are in the possession, custody or control of HDL or any entity associated therewith, regardless of where located.
- 3. To the extent that documents responsive to this Subpoena once were, but no longer are, in the possession, custody or control of HDL, this Subpoena requires production of all existing indices, lists or documents in HDL's possession, custody or control that reflect the transfer or destruction of, or references to, such documents.
- 4. If no documents exist that are responsive to a specific document request, a written statement to that effect shall be provided at the time of production.
- 5. To the extent that documents responsive to this Subpoena are in the possession, custody, or control of third parties, this Subpoena requires a written statement to that effect at the time of production, specifically providing the name, address, telephone number and principal contact of the third party, and shall further identify those documents in said third party's possession.
- 6. Where a claim of privilege is asserted in response to any document requested by this Subpoena, and such document, or any part thereof, is not produced on the basis of such claim, for each document or part thereof that is not produced, please provide a privilege log wherein HDL refers to the specific paragraph of this Subpoena to which the document is responsive and identify the type of document being withheld (*e.g.*, letter, memorandum, handwritten notes, email), a description of its contents, its

- author(s), all actual and intended recipients of the document, its date, and the specific privilege being asserted, all with sufficient particularity so as to allow the government, and potentially a court, to assess the validity of the claim of privilege.
- 7. All documents withheld on the basis of an asserted privilege should be preserved and maintained in their original format.
- 8. All documents produced pursuant to this Subpoena are to be organized in such a manner that all documents relating to a particular specification are grouped together and identified as being responsive to that specification.
- 9. All documents produced in response to this Subpoena shall comply with the following instructions:
  - a. HDL shall conduct a search for responsive documents in a manner sufficient to identify the source and location where each responsive document is found.
  - b. All documents produced in response to this Subpoena shall be segregated and labeled to show the document request to which the documents are responsive and the source and location where the document was found.
  - c. To the extent that documents are found in file folders, computer disks, hard drives or other storage media that have labels or other identifying information, the documents shall be produced with such file folder and label information intact.
  - d. To the extent that documents are found attached to other documents, by means of paper clips, staples, or other means of attachment, physical or electronic, such documents shall be produced together in their condition when found.
- 10. Provide a list of any non-standard abbreviations used in any of the documents or responses being provided.
- 11. Every document requested in this Subpoena must be produced in the manner in which it is or has been maintained in the ordinary course of business. To facilitate the handling, return and identification of the submitted documents, please mark each page with an identifying logo that includes: (1) a minimum of three letters that clearly identify the entity or individual from whose possession, custody or control the document is being produced; and (2) sequential numbering of each page, beginning with "0000001." The marks should be placed in the lower right hand corner of each page, but should not obscure any information on the document. All documents

- should be produced in enclosures bearing HDL's name, the date of the Subpoena and the paragraphs of the Subpoena to which the documents respond.
- 12. The preferred method of production is for all documents to be produced according to the most recent Department of Justice "Specifications for Production of ESI and Digitized ("Scanned") Images." The August 2015 version is attached hereto.

#### **REQUESTS**

- 1. All documents regarding the legal and organizational structure of HDL including but not limited to:
  - a. papers filed with the Securities and Exchange Commission, including annual reports, prospectuses, and 10-K filings;
  - b. organizational or corporate papers filed with the appropriate state agencies and any amendments thereto, to include articles of incorporation and bylaws;
  - c. documents that describe HDL's organizational structure and the reporting responsibilities of HDL's personnel by name and position; and
  - d. documents regarding ownership and management of HDL and any changes thereto.
- 2. Internal organization charts, employee lists, and other documents sufficient to identify current and former HDL officers, directors, executive management, employees, and agents to include the following: (a) positions, (b) dates of employment, (c) Social Security numbers, (d) dates of birth, (e) home addresses, (f) telephone numbers, and (g) other contact information.
- 3. All financial statements, audited and unaudited.
- 4. All Board of Director's meeting minutes and notes.
- 5. All reports or communications between HDL management and the Board of Directors.
- 6. All reports or communications between HDL management and HDL's shareholders.
- 7. All reports or communications between HDL's Board of Directors and BlueWave, BlueWave employees, or independent contractors associated with BlueWave.

- 8. All documents related to HDL's compliance program(s) and individuals with responsibilities related to compliance. Identify any changes in HDL's compliance program(s) and the dates of any such changes.
- 9. All documents related to internal or external reviews or analyses of any statute, regulation, guidance or other law relating to: (a) P&H fees; (b) zero balance billing; (c) the provision to health care providers of a phlebotomist, phlebotomy services, a dietician, dietetic services, or the funding of such positions or services; (d) the lease, sublease or purchase of equipment, real or personal property from healthcare providers; (e) any other remuneration provided to a health care provider; or (f) any remuneration provided to any BlueWave employee, contractor, or subcontractor.
- 10. All documents related to internal or external reviews or analyses of any statute, regulation, guidance or other law relating to contract provisions concerning commission-based payments by a lab to an independent contractor in exchange for the independent contractors' arranging for and recommending that health care providers refer business to the lab.
- 11. All contracts, agreements, and arrangements between HDL and/or BlueWave and any health care providers including, but not limited to, the collection, handling, processing, and shipping of patient specimens or samples.
- 12. All documents related to internal or external reviews or analyses of the legal ramifications of the provisions contained in any and all sales agreements HDL entered into with BlueWave.
- 13. All communications and documents showing any compensation, and the calculation of that compensation, that was paid to BlueWave and any independent contractors associated with BlueWave.
- 14. All communications and documents discussing or describing sales incentives and/or benefits provided to BlueWave and any independent contractors associated with BlueWave.
- 15. All communications and documents discussing or describing sales incentives and/or benefits provided to HDL's sales representatives.
- 16. All communications and documents showing any compensation paid to HDL's sales representatives and the calculation of that compensation.
- 17. A list of all compensation, rewards, incentives and/or gifts provided to any health care provider by individual entity and year.

- 18. Any analyses, reports, guidance, or studies related to the compensation, rewards, incentives and/or gifts provided to any health care providers.
- 19. All external or internal written policies, procedures, instructions, or guidance regarding compensation, rewards, incentives and/or gifts provided to any health care providers.
- 20. Any analyses, evaluations, studies, or reports regarding the financial impact of HDL's and/or BlueWave's compensation, rewards, incentives and/or gifts to any health care providers including, but not limited to: (a) return on investment analyses; (b) studies showing the impact or correlation between the compensation and the number of tests ordered by providers; (c) studies showing the impact on or correlation between the compensation and changes in revenues and profits; and (d) analyses regarding the legality of the compensation, rewards, incentives, and/or gifts to health care providers.
- 21. All internal communications relating to HDL's compensation, rewards, incentives and/or gifts to any health care providers including, but not limited to, communications regarding the policies and procedures of HDL's competitors related to compensation, rewards, incentives and/or gifts to any health care providers.
- 22. All communications between HDL and/or BlueWave and any third party including, but not limited to, any health care providers, consultants, sales representatives, or agents relating to compensation to any health care providers, consultants, sales representatives, or agents.
- 23. Financial records identifying the compensation, rewards, incentives and/or gifts paid by HDL to any health care providers including, but not limited to, any financial reports or analyses showing the total number and dollar payments for any compensation, rewards, incentives and/or gifts provided by HDL by entity and year.
- 24. Financial records identifying the compensation, rewards, incentives and/or gifts paid by HDL to BlueWave or independent contractors associated with BlueWave including, but not limited to, any financial reports or analyses showing the total number and dollar payments for any compensation, rewards, incentives and/or gifts provided by HDL each year.
- 25. All communications and documents related to processing and handling fees.
- 26. Documents identifying all provider names, addresses, and identification numbers such as the National Provider Identifiers (NPI's) that HDL used in submitting claims for payment to any federally funded health care program.

- 27. One copy of each different version of HDL's lab requisition form, including any customized or modified lab requisition forms, prepared for any health care providers who received any compensation from HDL.
- 28. Any documents related to the customization or modification of HDL's standard lab requisition forms for any health care providers including, but not limited to, the authorization to customize or modify HDL's standard laboratory panels from any health care providers.
- 29. All internal policies, procedures, instructions, or guidance related to the medical necessity or appropriateness of the coding and billing of all tests included in each individual panel, profile, or bundle for services.
- 30. All documents related to any guidelines or procedures for BlueWave employees or contractors regarding recommendations or communications to a health care provider regarding the number, types, and frequency of tests that patients could or should receive.
- 31. All communications, guidance, instructions, or training to HDL, and/or BlueWave and/or their agents or representatives related to how to facilitate the grouping, bundling, or adding of certain tests on HDL's standard lab requisition form.
- 32. All documents explaining, evaluating, or discussing the profitability of any specific tests and/or panels, profiles, or bundles for services performed by HDL or BlueWave.
- 33. All documents related to HDL's requests, recommendations, guidelines, or suggestions about what tests should be included in a baseline, follow-up, or advanced panel.
- 34. All documents explaining, evaluating, discussing, or relating to appropriate reimbursable ICD-9 codes for specific tests performed by HDL.
- 35. All documents explaining, evaluating, discussing, or relating to appropriate reimbursable CPT codes for specific tests performed by HDL.
- 36. Documents showing the reimbursement rates paid to HDL by any federally funded health care program for all tests included in each individual panel, profile, or bundle for services.
- 37. All contracts, agreements, or arrangements between HDL and BlueWave or any other similar company.
- 38. All documents and communications related to contracts, agreements, or arrangements between HDL and BlueWave.

- 39. All documents and communications related to contracts, agreements, or arrangements between BlueWave and Singulex, Inc.
- 40. Any contracts, agreements, or arrangements between HDL and any other laboratory company.
- 41. Financial records relating to any compensation, rewards, incentives, and/or gifts between HDL and any other laboratory company.
- 42. All marketing materials relating to HDL's tests included in panels, profiles, and bundles for services.
- 43. All internal communications, instructions, directives, training materials, policies, or procedures related to HDL's compliance with the Stark Law (42 U.S.C. § 1395nn), the Anti-Kickback Statute (42 U.S.C. § 1320a-7b(b)), and federal health care program coding and billing requirements.
- 44. All documents and communication regarding any complaint, concern, inquiry, investigation, or review related to a possible violation by HDL of any federal statue or regulation including, but not limited to, the Stark Law (42 U.S.C. § 1395nn), the Anti-Kickback Statute (42 U.S.C. § 1320a-7b(b)), and federal health care program coding and billing requirements.
- 45. Any opinions, guidance, or advisories received from any source including HHS, CMS or its contractors, relating to HDL's compensation, rewards, incentives and/or gifts to any health care providers.
- 46. Any opinions, guidance, or advisories received from any source including HHS, CMS or its contractors, relating to federal health care program coding and billing, the Stark Law (42 U.S.C. § 1395nn), and the Anti-Kickback Statute (42 U.S.C. § 1320a-7b(b)).
- 47. All internal communications, instructions, directives, training, policies, guidance or procedures relating to waivers of insurance co-payments or deductibles.
- 48. All communications between HDL and any third party including, but not limited to, any health care providers, consultants, sales representatives, or agents relating to waivers of insurance co-payments and deductibles.
- 49. Any analyses, evaluations, studies, or reports regarding the financial impact of waivers of insurance co-payment or deductible amounts on HDL's business including, but not limited to: (a) return on investment analyses; (b) studies showing the impact on or correlation between waivers and the number of tests ordered by providers; (c) studies showing the impact or correlation between waivers and changes in HDL's revenues and

- profits; and (d) analyses regarding the legality of waiving insurance co-payment or deductible amounts.
- 50. All documents that reflect or relate to any proposal by HDL, BlueWave or their agents or representatives to place a phlebotomist in the office of a health care provider including, but not limited to, any proposal for HDL, BlueWave or their agents or representatives to rent space from a health care provider for a phlebotomist.
- 51. All documents related to any fair market valuation of the P&H fees paid by HDL, or on HDL's behalf, to any health care provider.

## Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

#### **Collection of Electronically Stored Information (ESI)**

Careful consideration should be given to the methodology, implementation and documentation of ESI collection to ensure that all responsive data and metadata are preserved in the collection process.

#### 1. Specification Modifications

Any modifications or deviations from the Production Specifications may be done only with the express permission of the government and these modifications or deviations should be communicated to the government and approved by the government in written form. Any responsive data or documents that exist in locations or native forms not discussed in these Production Specifications remain responsive and, therefore, arrangements should be made with the government to facilitate their production.

#### 2. Production Format of ESI and Imaged Hard Copy

Responsive ESI and imaged hard copy shall be produced in the format outlined below. All ESI, except as outlined below in sections 5-20, shall be rendered to TIFF image format, and accompanied by a Concordance® Image Cross Reference file. All applicable metadata (see section 3 below) shall be extracted and provided in Concordance® load file format.

#### a. Image File Format:

All images, paper documents scanned to images, or rendered ESI, shall be produced as 300 dpi single-page TIFF files, CCITT Group IV (2D Compression). Images should be uniquely and sequentially Bates numbered and unless otherwise specified, Bates numbers should be an endorsement on each image.

- All TIFF file names shall include the unique Bates number burned into the image.
- Each Bates number shall be a standard length, include leading zeros in the number, and be unique for each produced page.
- All TIFF image files shall be stored with the ".tif" extension.
- Images shall be OCR'd using standard COTS products.
  - An exception report shall be provided when limitations of paper digitization software/hardware or attribute conversion do not allow for OCR text conversion of certain images. The report shall include the DOCID or Bates number(s) corresponding to each such image.
- All pages of a document or all pages of a collection of documents that comprise a folder or other logical grouping, including a box, shall be delivered on a single piece of media.
- No image folder shall contain more than 2000 images.
- b. Concordance® Image Cross Reference file: Images should be accompanied by a Concordance® Image Cross Reference file that associates each Bates number with its corresponding single-page TIFF image file. The Cross Reference file should also contain the image file path for each Bates numbered page.
  - Image Cross Reference Sample Format:

## Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

- **c.** Concordance® Load File: Images should also be accompanied by a "text load file" containing delimited text that will populate fields in a searchable, flat database environment. The file should contain the required fields listed below in section 3.
  - Text delimited load files are defined using the standard Concordance delimiters. For example:

Field Separator Text Qualifier ¶ *or Code 020* b *or Code 254* 

- The text file should also contain hyperlinks to applicable native files, such as Microsoft Excel or PowerPoint files.
- There should be one line for every record in a collection.
- The load file must contain a field map/key listing the metadata/database fields in the order they appear within the data file. For example, if the data file consists of a First Page of a Record (starting Bates), Last Page of a Record (ending Bates), DOCID, DOCDate, File Name, and a Title, then the structure may appear as follows:

#### bBEGDOCb¶bENDDOCb¶bDOCIDb¶bDOCDATEb¶bFILENAMEb¶bTITLEb

- **d.** The extracted/OCR text for each document should be provided as a separate single text file. The file name should match the BEGDOC# or DOCID for that specific record and be accompanied by the .txt extension.
- **e. Directory and folder structure:** The directory structure for productions should be:

\CaseName\LoadFiles

\CaseName\Images < For supporting images (can include subfolders as needed)

\CaseName\Natives < Native Files location (can include subfolders as needed)

\CaseName\Text < Extracted Text files location (can include subfolders as needed)

#### 3. Required Metadata/Database Fields

- A "✓" denotes that the indicated field should be present in the load file produced.
- "Other ESI" includes data discussed in sections 5 20 below, but does not include email, email repositories (section 11), "stand alone" items (section 12), and imaged hard copy material (section 9). Email, email repositories, and "stand

# Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

alone" materials (section 12) should comply with "Email" column below. Imaged hard copy materials should comply with the "Hard Copy" column.

Field name	Field Description	Field Type	Field Value	Hard Copy	E- mail	Other ESI
COLLECTION SOURCE	Name of the Company/Organization data was collected from	Text	160	1	1	1
SOURCE ID (BOX #)	Submission/volume/box number	Text	10	1	1	1
CUSTODIAN	Custodian/Source - format: Last, First or ABC Dept.	Text	160	1	1	1
AUTHOR	Creator of the document	Text	500			1
BEGDOC#	Start Bates (including prefix) - No spaces	Text	60	1	1	1
ENDDOC#	End Bates (including prefix) - No spaces	Text	60	1	<b>√</b>	1
DOCID	Unique document Bates # or populate with the same value as Start Bates (DOCID = BEGDOC#)	Text	60	1	1	1
PGCOUNT	Page Count	Number	10	1	1	1
GROUPID	Contains the Group Identifier for the family, in order to group files with their attachments	Text	60		1	
PARENTID	Contains the Document Identifier of an attachment's parent	Text	60		1	1
ATTACHIDS	Child document list; Child DOCID or Child Start Bates	Text – semicolon delimited	Unlimited	· /	1	1
ATTACHLIST	List of Attachment filenames	Text – semicolon delimited	Unlimited		1	1
BEGATTACH	Start Bates number of first attachment	Text	60	1	1	1
ENDATTACH	End Bates number of last attachment	Text	60	1	1	1
PROPERTIES	Privilege notations, Redacted, Document Withheld Based On Privilege	Text – semicolon delimited	Unlimited	<b>/</b>	1	1

# Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

Field name	Field Description	Field Type	Field Value	Hard Copy	E- mail	Other ESI
RECORD TYPE	Use the following choices: Image, Loose Email, E-mail, E-Doc, Attachment, Hard Copy or Other. If using Other, please specify what type after Other	Text	60	1	✓	✓
FROM	Author - format: Last name, First name.	Text	160		1	1
ТО	Recipient - format: Last name, First name.	Text – semicolon delimited	Unlimited		1	1
CC	Carbon Copy Recipients - format: Last name, First name.	Text – semicolon delimited	Unlimited		1	1
BCC	Blind Carbon Copy Recipients - format: Last name, First name.	Text – semicolon delimited	Unlimited		1	1
SUBJECT	Subject line/Document Title	Text	Unlimited		1	1
CONVINDEX	E-mail system ID used to track replies, forwards, etc.	Text	Unlimited		1	
DOCDATE	Last Modified Date for files and Sent date for email, this field inherits the date for attachments from their parent.	Date	MM/DD/YYY Y		1	1
TEXT FILEPATH	Relative file path of the text file associated with either the extracted text or the OCR	Text	Unlimited	<b>✓</b>	<b>√</b>	1
DATE TIME SENT	Date Sent (USE TIME ZONE OF COLLECTION LOCALITY)	Date and Time	MM/DD/YYY Y HH:MM:SS		1	1
DATE TIME CRTD	Date Created (USE TIME ZONE OF COLLECTION LOCALITY)	Date and Time	MM/DD/YYY Y HH:MM:SS		1	<b>V</b>
DATE TIME SVD	Date Saved (USE TIME ZONE OF COLLECTION LOCALITY)	Date and Time	MM/DD/YYY Y HH:MM:SS		1	1

# Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

Field name	Field Description	Field Type	Field Value	Hard Copy	E- mail	Other ESI
DATE TIME MOD	Date Last Modified (USE TIME ZONE OF COLLECTION LOCALITY)	Date and Time	MM/DD/YYY Y HH:MM:SS		1	1
DATE TIME RCVD	Date Received (USE TIME ZONE OF COLLECTION LOCALITY)	Date and Time	MM/DD/YYY Y HH:MM:SS		<b>√</b>	-
DATE TIME ACCD	Date Accessed (USE TIME ZONE OF COLLECTION LOCALITY)	Date and Time	MM/DD/YYY Y HH:MM:SS		1	1
FILE SIZE FILE NAME	Native File Size in bytes File name - name of file as it appeared in its	Number Text	Unlimited			1
APPLICATION	Application used to create native file (e.g. Excel, Outlook, Word)	Text	160		1	1
FILE EXTENSION	Extension for the file (e.gdoc, .pdf, .wpd)	Text	10		1	1
FILEPATH	Data's original source full folder path	Text	Unlimited		1	1
NATIVE LINK	Relative file path location to the native file	Text	Unlimited		1	1
FOLDER ID	Complete E-mail folder path (e.g. Inbox\Active) or Hard Copy container information (e.g. folder or binder name)	Text	Unlimited	<b>✓</b>	✓	<b>✓</b>
PARAGRAPH REQUEST NUMBER	Subpoena/request paragraph number to which the document is responsive. Use semicolon to delimit multiple entries.	Text – semicolon delimited	Unlimited	1	1	1
MD5 HASH	MD5 Hash value (used for deduplication or other processing) (e-mail hash values must be run with the e-mail and all of its attachments)	Text	Unlimited		<b>√</b>	1
MESSAGEHEAD ER	E-mail header. Can contain IP address	Text	Unlimited		1	

# Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

Field name	Field Description	Field Type	Field Value	Hard Copy	E- mail	Other ESI
ATTACHMCOU NT	Number of attachments (any level child document) associated with a ParentID	Text	10		1	
FILE TYPE	Identifies the application that created the file Type of file, not to be confused with file extension	Text	160		<b>✓</b>	✓
COMMENTS	Identifies whether the document has comments associated with it	Text	10		1	1
MESSAGE TYPE	Exchange Message class or equivalent	Text	60		1	
EXTENDED PROPERTIES	For PDFs Only	Text	600		1	1

# 4. Search, De-Duplication, Near-Duplicate Identification, E-mail Conversation Threading and Other Culling Procedures

De-duplication of exact copies within a custodian's data may be done, but all file paths and custodians must be provided for each duplicate document in an exception report in .csv format. The recipient shall not use any other procedure to cull, filter, group, separate or de-duplicate, or near-deduplicate, etc. (i.e., reduce the volume of) responsive material before discussing with and obtaining the written approval of the government. All objective coding (e.g., near duplicate ID or e-mail thread ID) shall be discussed and produced to the government as additional metadata fields. The recipient will not employ analytic software or technology to search identify, or review potentially responsive material, including but not limited to technology assisted review (TAR) or predictive coding, without first discussing with the government.

#### 5. Hidden Text

All hidden text (e.g. track changes, hidden columns, mark-ups, notes) shall be expanded and rendered in the image file. For files that cannot be expanded the native files shall be produced with the image file.

#### 6. Embedded Files

All non-graphic embedded objects (Word documents, Excel spreadsheets, .wav files, etc.) that are found within a file shall be extracted and produced. For purposes of production, the embedded files shall be treated as attachments to the original file, with the parent/child relationship preserved.

#### 7. Image-Only Files

All image-only files (non-searchable .pdfs, multi-page .tiffs, Snipping Tool and other screenshots, etc., as well as all other images that contain text) shall be produced with associated OCR text and metadata/database fields identified in section 3 for "Other ESI."

# Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

#### 8. Encrypted Files

Any data (whether individual files or digital containers) that is protected by a password, encryption key, digital rights management, or other encryption scheme, shall be decrypted prior to processing for production.

- **a.** The unencrypted text shall be extracted and provided per section 2.c. The unencrypted files shall be used to render images and provided per sections 2.a and 2.b. The unencrypted native file shall be produced pursuant to sections 10-20.
- **b.** If such protected data is encountered but unable to be processed, each file or container shall be reported as an exception in the accompanying Exception Report (pursuant to section 26) and shall include all available metadata associated with the data, including custodian information.

#### 9. Production of Imaged Hard Copy Records

All imaged hard copy material shall reflect accurate document unitization including all attachments and container information (to be reflected in the PARENTID, ATTACHID, BEGATTACH, ENDATTACH and FOLDERID).

- **a.** Unitization in this context refers to identifying and marking the boundaries of documents within the collection, where a document is defined as the smallest physical fastened unit within a bundle. (e.g., staples, paperclips, rubber bands, folders, or tabs in a binder).
- **b.** The first document in the collection represents the parent document and all other documents will represent the children.
- c. All documents shall be produced in black and white TIFF format unless the image requires color. An image requires color when color in the document adds emphasis to information in the document or is itself information that would not be readily apparent on the face of a black and white image. Images identified as requiring color shall be produced as color 300 dpi single-page JPEG files.
- d. All objective coding (e.g., document date or document author) should be discussed and produced to the government as additional metadata/database fields.

#### 10. Production of Spreadsheets and Presentation Files

All spreadsheet and presentation files (e.g. Excel, PowerPoint) shall be produced in the unprocessed "as kept in the ordinary course of business" state (i.e., in native format), with an associated placeholder image. *See* section 18 below. The file produced should maintain the integrity of all source, custodian, application, embedded and related file system metadata. No alteration shall be made to file names or extensions for responsive native electronic files.

#### 11. Production of E-mail Repositories

E-mail repositories, also known as e-mail databases (e.g., Outlook PST, Lotus NSF, etc.), can contain a variety of items, including: messages, calendars, contacts, tasks, etc. For purposes of production, responsive items shall include the "E-mail" metadata/database fields outlined in section 3, including but not limited to all parent items (mail, calendar, contacts, tasks, notes, etc.) and child files (attachments of files to e-mail or other items) with the parent/child relationship preserved. Our preferred format for e-mail productions is PST. E-mail should NOT be provided in X400 or X500 format. E-mail databases from systems other than Microsoft Exchange shall be

# Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

produced after consultation with and written consent of the government about the format for the production of such databases.

# 12. Production of Items Originally Generated in E-mail Repositories but Found and Collected Outside of E-mail Repositories, i.e., "Stand-alone" Items

Any parent e-mail or other parent items (e.g., calendar, contacts, tasks, notes, etc.) found and collected outside of e-mail repositories (e.g., items having extensions .msg, .htm, .mht, etc.), shall be produced with the "Loose E-mail" metadata fields outlined in section 3, including but not limited to any attachments, maintaining the family (parent/child) relationship.

#### 13. Production of Instant Messenger (IM), Voicemail Data, Audio Data, Video Data, etc.

The responding party shall identify, collect, and produce any and all data which is responsive to the requests which may be stored in audio or video recordings, cell phone/PDA/Blackberry/smart phone data, tablet data, voicemail messaging data, instant messaging, text messaging, conference call data, video/audio conferencing (e.g., GoTo Meeting, WebEx), and related/similar technologies. However, such data, logs, metadata or other files related thereto, as well as other less common but similar data types, shall be produced after consultation with and written consent of the government about the format for the production of such data.

#### 14. Production of Social Media

Prior to any production of responsive data from social media (e.g., Twitter, Facebook, Google+, LinkedIn, etc.) the producing party shall first discuss with the government the potential export formats before collecting the information.

#### 15. Production of Structured Data

Prior to any production of responsive data from a structured database (e.g., Oracle, SAP, SQL, MySQL, QuickBooks, etc.), the producing party shall first identify the database type and version number, provide the database dictionary and any user manuals, or any other documentation describing the structure and/or content of the database and a list of all reports that can be generated from the database. The list of reports shall be provided in native Excel (.xls or .xlsx) format.

#### 16. Production of Structured Data from Proprietary Applications

Prior to any production of structured data from proprietary applications (e.g., proprietary timekeeping, accounting, sales rep call notes, CRMs, SharePoint etc.) the producing party shall first provide the database dictionary and a list of all reports that can be generated from the structured database. The list of reports shall be produced in native Excel (.xls or .xlsx) format.

#### 17. Production of Photographs with Native File or Digitized ESI

Photographs shall be produced as single-page JPEG files with a resolution equivalent to the original image as they were captured/created. All JPEG files shall have extracted metadata/database fields provided in a Concordance® load file format as outlined in section 3 for "Other ESI."

# Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

#### 18. Production of Images from which Text Cannot be OCR Converted

An exception report shall be provided when limitations of paper digitization software/hardware or attribute conversion do not allow for OCR text conversion of certain images. The report shall include the DOCID or Bates number(s) corresponding to each such image.

#### 19. Production of ESI from Non-PC or Non-Windows-based Systems

If responsive ESI is in non-PC or non-Windows-based Systems (e.g., Apple, IBM mainframes, and UNIX machines, Android device, etc.), the ESI shall be produced after discussion with and written consent of the government about the format for the production of such data.

#### 20. Production of Native Files (When Applicable Pursuant to These Specifications)

Production of native files, as called for in these specifications, shall have extracted metadata/database fields provided in a Concordance® load file format as defined in the field specifications for "Other ESI" as outlined in section 3.

ESI shall be produced in a manner which is functionally usable by the government. The following are examples:

- **a.** AutoCAD data, e.g., DWG and DXF files, shall be processed/converted and produced as single-page JPG image files and accompanied by a Concordance® Image formatted load file as described above. The native files shall be placed in a separate folder on the production media and linked by a hyperlink within the text load file.
- **b.** GIS data shall be produced in its native format and be accompanied by a viewer such that the mapping or other data can be reviewed in a manner that does not detract from its ability to be reasonably understood.
- **c.** Audio and video recordings shall be produced in native format and be accompanied by a viewer if such recordings do not play in a generic application (e.g., Windows Media Player).

#### 21. Bates Number Convention

All images should be assigned Bates numbers before production to the government. The numbers should be endorsed on the actual images. Native files should be assigned a single Bates number for the entire file. The Bates number shall not exceed 30 characters in length and shall include leading zeros in the numeric portion. The Bates number shall be a unique number given to each page (when assigned to an image) or to each document (when assigned to a native file). If the government agrees to a rolling production, the numbering convention shall remain consistent throughout the entire production. There shall be no spaces between the prefix and numeric value. If suffixes are required, please use "dot notation." Below is a sample of dot notation:

PREFIX0000001 PREFIX0000003
PREFIX0000001.001 PREFIX0000003.001
PREFIX0000001.002 PREFIX0000003.002

#### 22. Media Formats for Storage and Delivery of Production Data

Electronic documents and data shall be delivered on any of the following media:

# Specifications for Production of ESI and Digitized ("Scanned") Images ("Production Specifications")

- a. CD-ROMs and/or DVD-R (+/-) formatted to ISO/IEC 13346 and Universal Disk Format 1.02 specifications; Blu-ray.
- **b.** External hard drives (USB 3.0 or higher, Firewire or eSATA, formatted to NTFS format specifications) or flash drives.
- **c.** Storage media used to deliver ESI shall be appropriate to the size of the data in the production.
- **d.** Media should be labeled with the case name, production date, Bates range, and producing party.

#### 23. Virus Protection and Security for Delivery of Production Data

Production data shall be free of computer viruses. Any files found to include a virus shall be quarantined by the producing party and noted in a log to be provided to the government. Password protected or encrypted files or media shall be provided with corresponding passwords and specific decryption instructions. No encryption software shall be used without the written consent of the government.

#### 24. Compliance and Adherence to Generally Accepted Technical Standards

Production shall be in conformance with standards and practices established by the National Institute of Standards and Technology ("NIST" at www.nist.gov), U.S. National Archives & Records Administration ("NARA" at www.archives.gov), American Records Management Association ("ARMA International" at www.arma.org), American National Standards Institute ("ANSI" at www.ansi.org), International Organization for Standardization ("ISO" at www.iso.org), and/or other U.S. Government or professional organizations.

#### 25. Read Me Text File

All deliverables shall include a "read me" text file at the root directory containing: total number of records, total number of images/pages or files, mapping of fields to plainly identify field names, types, lengths, and formats. The file shall also indicate the field name to which images will be linked for viewing, date and time format, and confirmation that the number of files in load files matches the number of files produced.

#### 26. Exception Report

An exception report, in .csv format, shall be included, documenting any production anomalies utilizing the electronic Bates number (DOCID or control numbering) assigned during the collection, processing, and production phases.

#### 27. Transmittal Letter to Accompany Deliverables

All deliverables should be accompanied by a transmittal letter including the production date, case name and number, producing party name, and Bates number range produced.

# **EXHIBIT E**

# **Objections and Responses**

# UNITED STATES DISTRICT COURT DISTRICT OF SOUTH CAROLINA BEAUFORT DIVISION

:

The United States of America and the States of North Carolina, California, Colorado, Delaware, Florida, Georgia, Illinois, Indiana, Iowa, Louisiana, Michigan, Minnesota, New Jersey, New York, Tennessee, Texas, Virginia and Wisconsin, *ex rel*. Scarlett Lutz, Kayla Webster, Dr. Michael Mayes and Chris Reidel,

Case No. 9:14-cv-00230-RMG (Consolidated with 9:11-cv-1593-RMG and 9:15-cv-2485-RMG)

Plaintiffs,

v.

Berkeley Heartlab, Inc., BlueWave Healthcare Consultants, Inc., Latonya Mallory, Floyd Calhoun Dent, III and Robert Bradford Johnson,

Defendants.

# HEALTH DIAGNOSTIC LABORATORY, INC.'S RESPONSES AND OBJECTIONS TO SUBPOENA TO PRODUCE DOCUMENTS, INFORMATION, OR OBJECTS OR TO PERMIT INSPECTION OF PREMISES IN A CIVIL ACTION

Pursuant to Rule 45(d)(2)(B) of the Federal Rules of Civil Procedure, Health Diagnostic Laboratory, Inc. ("HDL"), <sup>1</sup> as a nonparty to the above-captioned case, hereby objects to the Subpoena to Produce Documents, Information, or Objects or to Permit Inspection of Premises in a Civil Action (the "Subpoena") issued by the United States of America (the "Plaintiff") as follows:

#### **GENERAL OBJECTIONS**

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These Responses and Objections are submitted on behalf of HDL by the Official Committee of Unsecured Creditors of Health Diagnostic Laboratory, Inc., et al., and Richard Arrowsmith, the Chief Restructuring Officer for Health Diagnostic Laboratory, Inc., and its affiliated debtors and debtors-in-possession (the "Debtors") and the initial Liquidating Trustee for the Liquidating Trust to be created upon the effective date of the Debtors' Plan (as defined herein). The Plan was confirmed on March 29, 2016. Entry of the confirmation order and the written opinion supporting same is to be issued by the bankruptcy court.

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HDL asserts the following General Objections (the "General Objections") to the Subpoena, each of which is hereby incorporated by reference into the response to each individual request for production (each a "Request" and collectively, the "Requests") below. From time to time, and for purpose of emphasis, HDL may restate one or more of the General Objections as specific objections to individual Requests. Such restatement, or the failure to restate, should not be taken as a waiver of any General Objection not restated.

1. HDL objects to the Subpoena and the Requests on the grounds they violate the automatic stay imposed by the filing of the Debtors' consolidated chapter 11 bankruptcy cases pending in the United States Bankruptcy Court for the Eastern District of Virginia under Case No. 15-32919 (KRH) (collectively, the "Bankruptcy Cases"). The automatic stay provisions of 11 U.S.C. § 362(a) stay "any act to obtain possession of property of the estate or of property from the estate or to exercise control over property of the estate." 11 U.S.C. § 362(a)(3). In order for the protections of section 362(a)(3) to apply, HDL need only possess or control the documents. See 48th Street Steakhouse, Inc. v. Rockefeller Center, Inc. (In re 48th Street Steakhouse, Inc.), 61 B.R. 182, 187 (Bankr. S.D.N.Y. 1986) (citing legislative history in support of holding that section 362(a)(3) protects property "over which the estate has control or possession"), aff'd, 835 F.2d 427 (2d Cir. 1987). HDL's books and records that are sought in the Subpoena are considered property of the estate within the meaning of section 541(a) and are therefore protected by the automatic stay. See, e.g., In re Integrated Resources, Inc., No. 91-1310, 1992 WL 8335 (S.D.N.Y. Jan. 14, 1992) (affirming bankruptcy court's holding that a debtor's books and records are property of the estate and denying a motion for relief from the automatic stay); In re Greenlife, Inc., No. 88-00825, 1990 WL 10091748, at \*3 (Bankr. E.D. Va. July 16, 1990) (acknowledging that a debtor's books and records are protected by the automatic

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stay and stating that "the party seeking issuance or enforcement of a subpoena would be precluded from taking further action in the absence of relief from the stay").

- 2. HDL objects to the Subpoena and the Requests based upon the bankruptcy court's equitable power under 11 U.S.C. § 105(a) to stay HDL from responding to the Subpoena. In *In re Residential Capital, LLC*, 480 B.R. 529 (Bankr. S.D.N.Y. 2012), the bankruptcy court stayed nonparty document and deposition subpoenas issued to the debtors by the Federal Home Loan Mortgage Corporation as part of securities fraud litigation pending in the district court. The court identified six relevant factors as to whether discovery should be stayed against a debtor: (i) scope; (ii) context; (iii) need; (iv) timing; (v) burden; and (vi) expense. Substantially contemporaneously herewith, HDL is filing a motion with the United States Bankruptcy Court for the Eastern District of Virginia seeking an injunction staying its obligation to respond to the Subpoena and the Requests pursuant to 11 U.S.C. § 105(a) (the "Motion"). The Motion is incorporated herein as if set forth in full.
- 3. Because all six factors militate in favor of HDL, the bankruptcy court likely will stay HDL's obligation to respond to the Subpoena and the Requests. Each factor is briefly discussed below:
- i. Scope. The scope of the Subpoena and the Requests is undeniably broad and supports issuance of an injunction. The 51 Requests (not including subparts) seek documents and information from January 1, 2008 through April 29, 2016 (the date of service of the Subpoena on HDL), including corporate organizational documents, external and internal communications, internal legal reviews and reports, financial statements and records, detailed billing and financial records and analyses, copies of contracts and agreements, and other business records. HDL estimates that there are hundreds of thousands, if not millions, of potentially

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responsive documents, although HDL does not have an accurate estimate due to the timing involved with the Subpoena and the limitations involved with accessing the data. The Subpoena and the Requests are not narrowly tailored to minimize the burden on HDL – a nonparty to the litigation – and therefore contravene Federal Rule of Civil Procedure 45(d)(1)'s requirement that the Plaintiff take "reasonable steps to avoid imposing undue burden or expense" on nonparties.

- ii. <u>Context</u>. The context of the litigation supports the issuance of an injunction. The impact on the Plaintiff's case is minimal because the litigation can proceed without the documents and information requested in the Subpoena, as substantially all of the information can be obtained from parties to the litigation. Additionally, HDL already produced over 100,000 documents to the Department of Justice in response to a Subpoena Duces Tecum dated January 7, 2013. Prompt discovery and an immediate trial are also not requested in the litigation. In contrast, responding to the Subpoena and the Requests would have a severe impact on the administration of the Bankruptcy Cases and the liquidation of estate assets.
- Need. Plaintiff does not have an imminent need for the documents and information requested in the Subpoena because the discovery deadline is currently set for February 6, 2017, and the Plaintiff can obtain substantially all of the same information and documents from parties to the litigation. As a nonparty to the litigation, special consideration must be given to the undue burden imposed on HDL. *Cf. North Carolina Right to Life, Inc. v. Leake*, 231 F.R.D. 49, 52 (D.D.C. 2005)
- iv. <u>Timing</u>. The timing and procedural posture of the Debtors' Bankruptcy Cases strongly support issuance of an injunction. HDL has no remaining employees and substantially all of its assets, including its core businesses, have been liquidated. On March 29, 2016, the Honorable Kevin R. Heunnekens, U.S.B.J., orally confirmed the Second Amended

Plan of Liquidation (the "Plan").<sup>2</sup> Pursuant to the Plan, Richard Arrowsmith will be retained as the initial Liquidating Trustee by the Liquidating Trust formed for the benefit of certain of HDL's creditors. The Liquidating Trustee is responsible for implementing applicable provisions of the Plan, including the distribution of the proceeds of the liquidation of all remaining assets to creditors. If HDL is forced to expend its already limited time and resources responding to the Subpoena and the Requests, the Bankruptcy Cases will be delayed. Any delay in implementing the Plan and in the Liquidating Trustee's pursuit of causes of action under the Plan will harm HDL's creditors.

Parden. Responding to the Subpoena and the Requests would impose a heavy burden on HDL and could result in estimated costs of millions of dollars to fully respond. HDL estimates that the monumental task of collecting, processing, searching, reviewing, and producing the significant quantity of documents responsive to the 51 broad Requests in the Subpoena would require, at a minimum: (i) identification of all electronic and paper data sources that may contain documents or information potentially responsive to the Subpoena and Requests; (ii) the retrieval, forensic imaging and transfer of electronic and paper documents from various third-party vendors and storage locations; (iii) processing and gathering electronic data into searchable databases for interrogation and dynamic inquiries, including the application of Boolean search terms, uploading into an electronic review platform; (iv) digital scanning and processing of paper and other data not in "native" format, including the application of Boolean search terms, and uploading into an electronic review platform; (v) months of attorney review, which likely will require HDL to hire a large team of contract attorneys; and (vi) preparing responsive documents for electronic production. Because HDL has no employees, this process

The Plan has not been formally entered by Judge Heunnekens because he is preparing a written opinion approving the Plan.

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will take many months and significantly strain HDL's limited resources. Additionally, the documents and data that fall within the scope of the Subpoena encompass an expansive quantity of data, including email data sources, structured data sources, proprietary databases, and hardware devices, all of which demand a high level of resources by HDL to identify, preserve, process, host, search, review and produce.

- vi. **Expense**. HDL estimates that the cost of responding to the Subpoena and the Requests is excessive and could climb into the millions of the dollars to fully respond. HDL does not have the infrastructure in place to undertake the arduous task of responding to the Subpoena and the Requests. As a result, HDL will need to retain a third-party e-discovery vendor and other litigation support vendors, as well as incur attorney's fees and contract review attorney fees, to identify, preserve, host, search, review and produce the documents and data potentially responsive to the Subpoena.
- 4. HDL objects to the Subpoena and the Requests because they subject a nonparty to the litigation to significant expense and undue burden. HDL no longer exists as an active corporation and does not have full-time employees that could be tasked with responding to the Subpoena and the Requests. HDL reserves the right to seek full reimbursement of all expenses incurred in responding to the Subpoena and the Requests pursuant to Rule 45(d)(2)(B)(ii) of the Federal Rules of Civil Procedure. *See, e.g., United States v. Blue Cross Blue Shield of Mich.*, No. 10-CV-14155, 2012 WL 4838987 (E.D. Mich. Oct. 11, 2012) (shifting a portion of the cost of producing documents in response to a subpoena from nonparties to the United States Department of Justice, despite the public importance of the underlying litigation and the fact that the nonparties were large, well-funded corporations).

- 5. HDL objects to the Subpoena and the Requests to the extent that they fail to comply with Rule 45 of the Federal Rules of Civil Procedure.
- 6. HDL objects to the Subpoena and the Requests, and any implied or express instruction or direction set forth therein, including without limitations instruction numbers 2, 6, 8, 9, and 12 that imposes or seeks to impose burdens greater than those imposed by the Federal Rules of Civil Procedure.
- 7. HDL objects to the Subpoena and the Requests because they fail to allow HDL with reasonable time to comply. The Subpoena was served by the Plaintiff on the evening of Friday, April 29, 2016, and demands a response by May 24, 2016, at 10:00 a.m.<sup>3</sup> The response period is an unreasonable and untenable amount of time to comply with the Subpoena and Requests based upon the voluminous number of documents requested from a company not in operation with no employees.
- 8. HDL objects to the Subpoena and the Requests because the place of compliance exceeds the geographic limitations set forth in Rule 45(c) of the Federal Rules of Civil Procedure. Washington, D.C., is more than 100 miles from Richmond, Virginia.
- 9. HDL objects to the Subpoena and the Requests to the extent they seek information that is overbroad, unduly burdensome, vague and ambiguous, irrelevant and not reasonably calculated to lead to the discovery of admissible evidence.
- 10. HDL objects to the Subpoena and the Requests to the extent they seek information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

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The Plaintiff extended the response deadline from the original date of May 10, 2016.

- 11. HDL objects to the Subpoena and the Requests to the extent they seek disclosure of proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations.
- 12. HDL objects to the Subpoena and the Requests to the extent they seek information or documents protected from disclosure by the attorney-client privilege, the work-product doctrine, the privacy privilege, the joint-defense privilege or any other privilege or immunity, and refuse to produce any such document(s). HDL does not intend by these objections to waive any claim of privilege or immunity. HDL's objections are conditioned specifically on the understanding that the provision of information or documents for which any claim of privilege is applicable shall be deemed inadvertent and not a waiver of the claim of privilege.
- 13. HDL reserves all objections as to the competence, relevance, materiality, admissibility or privileged status of any information provided in response to the Subpoena and the Requests.
- 14. HDL objects to the Subpoena and the Requests to the extent that they seek documents protected by U.S. and international privacy laws, including, but not limited to the Health Information Portability and Accountability Act.
- 15. HDL objects to the definitions of "You" and "Your" as set forth in the Subpoena and the Requests to the extent that they require HDL to provide documents on behalf of third-party entities and/or individuals who are likewise non-parties to the litigation.
- 16. HDL objects to the Subpoena and the Requests to the extent they require production of documents in the possession, custody, or control of former directors, officers, employees, agents, partners, representatives, and attorneys of HDL and/or their subsidiaries.

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Documents such persons might possess are not within the possession, custody, or control of HDL.

- 17. HDL objects to the Subpoena and the Requests to the extent they seek to impose burdens greater than those imposed by Rule 45(e) of the Federal Rules of Civil Procedure with respect to the production of electronically stored information. HDL will not produce electronically stored information that is not reasonably accessible because of undue burden or cost.
- 18. Inadvertent production of any document that is privileged or otherwise immune from discovery shall not constitute, and is not intended as, a waiver of any privilege or any other ground for objecting to such Request with respect to such document or any other document, the subject matter thereof, the information contained therein, or the right of HDL to object to the use of any such document, or the information contained therein or derived therefrom, during any subsequent proceeding.
- 19. HDL reserves the right to produce only the responsive portions of documents where such documents also contain information that is not relevant to the subject matter of the Request, is not reasonably calculated to lead to the discovery of admissible evidence, is privileged or is otherwise protected for disclosure.
- 20. HDL generally objects to producing multiple copies of the same document, and the same document in multiple formats (*e.g.* hard copy and computer disk record). Where multiple copies or multiple formats exist, HDL will produce only one copy or format of the same document.
- 21. It should not be inferred from the form or substance of any objection herein that documents responsive to any individual Request exist.

- 22. HDL objects to the Subpoena to the extent the requests contained therein are duplicative, overlapping, or cumulative of one another or of discovery that has been or can be taken of individuals or entities other than HDL.
- 23. HDL does not admit, adopt, or acquiesce in any factual or legal contention, assertion, characterization, or implication contained in the Subpoena.
- 24. HDL objects to Plaintiff's request for "all documents dated, created, revised or referred to at any time from January 1, 2008 through the date of service of this Subpoena." This request is overly broad and unduly burdensome because it seeks documents that have little or no probative value in the litigation.
- 25. HDL reserves the right to move to quash and/or modify the subpoena and assert additional objections to the Subpoena and the Requests and any further discovery requested in this matter as appropriate, and to supplement its responses and objections. The disclosure of any information pursuant to the Subpoena and the Requests is not a waiver of these rights. HDL reserves the right to assert additional objections arising from matters discovered during the course of this proceeding.

# SPECIFIC RESPONSES AND OBJECTIONS TO DOCUMENT REQUESTS

The foregoing General Objections are incorporated by reference in each of HDL's responses below to each and every specific document request as if fully set forth therein.

#### **REQUEST FOR PRODUCTION NO. 1:**

All documents regarding the legal and organizational structure of HDL including but not limited to:

- a. papers filed with the Securities and Exchange Commission, including annual reports, prospectuses, and 10-K filings;
- b. organizational or corporate papers filed with the appropriate state agencies and any amendments thereto, to include articles of incorporation and bylaws;

- c. documents that describe HDL's organizational structure and the reporting responsibilities of HDL's personnel by name and position; and
- d. documents regarding ownership and management of HDL and any changes thereto.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 1:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

### **REQUEST FOR PRODUCTION NO. 2:**

Internal organization charts, employee lists, and other documents sufficient to identify current and former HDL officers, directors, executive management, employees, and agents to include the following: (a) positions, (b) dates of employment, (c) Social Security numbers, (d) dates of birth, (e) home addresses, (t) telephone numbers, and (g) other contact information.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 2:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation

# **REQUEST FOR PRODUCTION NO. 3:**

All financial statements, audited and unaudited.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 3:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 4:**

All Board of Director's meeting minutes and notes.

# **RESPONSE TO REQUEST FOR PRODUCTION NO. 4:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

# **REQUEST FOR PRODUCTION NO. 5:**

All reports or communications between HDL management and the Board of Directors.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 5:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as seeking privileged information, and as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations.

#### **REOUEST FOR PRODUCTION NO. 6:**

All reports or communications between HDL management and HDL's shareholders.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 6:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as seeking privileged information, and as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations.

#### **REQUEST FOR PRODUCTION NO. 7:**

All reports or communications between HDL's Board of Directors and BlueWave, BlueWave employees, or independent contractors associated with BlueWave.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 7:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 8:**

All documents related to HDL's compliance program(s) and individuals with responsibilities related to compliance. Identify any changes in HDL's compliance program(s) and the dates of any such changes.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 8:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, and as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations.

#### **REQUEST FOR PRODUCTION NO. 9:**

All documents related to internal or external reviews or analyses of any statute, regulation, guidance or other law relating to: (a) P&H fees; (b) zero balance billing; (c) the provision to health care providers of a phlebotomist, phlebotomy services, a dietician, dietetic services, or the funding of such positions or services; (d) the lease, sublease or purchase of equipment, real or personal property from healthcare providers;

(e) any other remuneration provided to a health care provider; or (f) any remuneration provided to any BlueWave employee, contractor, or subcontractor.

# **RESPONSE TO REQUEST FOR PRODUCTION NO. 9:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, and as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations.

# **REQUEST FOR PRODUCTION NO. 10:**

All documents related to internal or external reviews or analyses of any statute, regulation, guidance or other law relating to contract provisions concerning commission-based payments by a lab to an independent contractor in exchange for the independent contractors' arranging for and recommending that health care providers refer business to the lab.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 10:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, and as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations.

#### **REQUEST FOR PRODUCTION NO. 11:**

All contracts, agreements, and arrangements between HDL and/or BlueWave and any health care providers including, but not limited to, the collection, handling, processing, and shipping of patient specimens or samples.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 11:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 12:**

All documents related to internal or external reviews or analyses of the legal ramifications of the provisions contained in any and all sales agreements HDL entered into with BlueWave.

# **RESPONSE TO REQUEST FOR PRODUCTION NO. 12:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, and as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations.

#### **REQUEST FOR PRODUCTION NO. 13:**

All communications and documents showing any compensation, and the calculation of that compensation, that was paid to Blue Wave and any independent contractors associated with BlueWave.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 13:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 14:**

All communications and documents discussing or describing sales incentives and/or benefits provided to BlueWave and any independent contractors associated with BlueWave.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 14:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 15:**

All communications and documents discussing or describing sales incentives and/or benefits provided to HDL's sales representatives.

#### **RESPONSE TO REOUEST FOR PRODUCTION NO. 15:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation, and as seeking documents that are not relevant to the claims or defenses of any party to the litigation.

#### **REQUEST FOR PRODUCTION NO. 16:**

All communications and documents showing any compensation paid to HDL's sales representatives and the calculation of that compensation.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 16:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation, and as seeking documents that are not relevant to the claims or defenses of any party to the litigation.

#### **REQUEST FOR PRODUCTION NO. 17:**

A list of all compensation, rewards, incentives and/or gifts provided to any health care provider by individual entity and year.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 17:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 18:**

Any analyses, reports, guidance, or studies related to the compensation, rewards, incentives and/or gifts provided to any health care providers.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 18:**

#### **REQUEST FOR PRODUCTION NO. 19:**

All external or internal written policies, procedures, instructions, or guidance regarding compensation, rewards, incentives and/or gifts provided to any health care providers.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 19:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 20:**

Any analyses, evaluations, studies, or reports regarding the financial impact of HDL's and/or BlueWave's compensation, rewards, incentives and/or gifts to any health care providers including, but not limited to: (a) return on investment analyses; (b) studies showing the impact or correlation between the compensation and the number of tests ordered by providers; (c) studies showing the impact on or correlation between the compensation and changes in revenues and profits; and (d) analyses regarding the legality of the compensation, rewards, incentives, and/or gifts to health care providers.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 20:**

#### **REQUEST FOR PRODUCTION NO. 21:**

All internal communications relating to HDL's compensation, rewards, incentives and/or gifts to any health care providers including, but not limited to, communications regarding the policies and procedures of HDL's competitors related to compensation, rewards, incentives and/or gifts to any health care providers.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 21:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

# **REQUEST FOR PRODUCTION NO. 22:**

All communications between HDL and/or Blue Wave and any third party including, but not limited to, any health care providers, consultants, sales representatives, or agents relating to compensation to any health care providers, consultants, sales representatives, or agents relating to compensation to any health care providers, consultants, sales representatives or agents.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 22:**

#### **REQUEST FOR PRODUCTION NO. 23:**

Financial records identifying the compensation, rewards, incentives and/or gifts paid by HDL to any health care providers including, but not limited to, any financial reports or analyses showing the total number and dollar payments for any compensation, rewards, incentives and/or gifts provided by HDL by entity and year.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 23:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 24:**

Financial, records identifying the compensation, rewards, incentives and/or gifts paid by HDL to BlueWave or independent contractors associated with BlueWave including, but not limited to, any financial reports or analyses showing the total number and dollar payments for any compensation, rewards, incentives and/or gifts provided by HDL each year.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 24:**

# **REQUEST FOR PRODUCTION NO. 25:**

All communications and documents related to processing and handling fees.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 25:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 26:**

Documents identifying all provider names, addresses, and identification numbers such as the National Provider Identifiers (NPI's) that HDL used in submitting claims for payment to any federally funded health care program.

# **RESPONSE TO REQUEST FOR PRODUCTION NO. 26:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 27:**

One copy of each different version of HDL's lab requisition form, including any customized or modified lab requisition forms, prepared for any health care providers who received any compensation from HDL.

# **RESPONSE TO REQUEST FOR PRODUCTION NO. 27:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 28:**

Any documents related to the customization or modification of HDL's standard lab requisition forms for any health care providers including, but not limited to, the authorization to customize or modify HDL's standard laboratory panels from any health care providers.

# **RESPONSE TO REQUEST FOR PRODUCTION NO. 28:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 29:**

All internal policies, procedures, instructions, or guidance related to the medical necessity or appropriateness of the coding and billing of all tests included in each individual panel, profile, or bundle for services.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 29:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

# **REQUEST FOR PRODUCTION NO. 30:**

All documents related to any guidelines or procedures for BlueWave employees or contractors regarding recommendations or communications to a health care provider regarding the number, types, and frequency of tests that patients could or should receive.

### **RESPONSE TO REQUEST FOR PRODUCTION NO. 30:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 31:**

All communications, guidance, instructions, or training to HDL, and/or BlueWave and/or their agents or representatives related to how to facilitate the grouping, bundling, or adding of certain tests on HDL's standard lab requisition form.

# **RESPONSE TO REQUEST FOR PRODUCTION NO. 31:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is

either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 32:**

All documents explaining, evaluating, or discussing the profitability of any specific tests and/or panels, profiles, or bundles for services performed by HDL or BlueWave.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 32:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 33:**

All documents related to HDL's requests, recommendations, guidelines, or suggestions about what tests should be included in a baseline, follow-up, or advanced panel.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 33:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, and as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations.

#### **REQUEST FOR PRODUCTION NO. 34:**

All documents explaining, evaluating, discussing, or relating to appropriate reimbursable ICD-9 codes for specific tests performed by HDL.

# **RESPONSE TO REQUEST FOR PRODUCTION NO. 34:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 35:**

All documents explaining, evaluating, discussing, or relating to appropriate reimbursable CPT codes for specific tests performed by HDL.

# **RESPONSE TO REQUEST FOR PRODUCTION NO. 35:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 36:**

Documents showing the reimbursement rates paid to HDL by any federally funded health care program for all tests included in each individual panel, profile, or bundle for services.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 36:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 37:**

All contracts, agreements, or arrangements between HDL and BlueWave or any other similar company.

# **RESPONSE TO REQUEST FOR PRODUCTION NO. 37:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 38:**

All documents and communications related to contracts, agreements, or arrangements between HDL and BlueWave.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 38:**

#### **REQUEST FOR PRODUCTION NO. 39:**

All documents and communications related to contracts, agreements, or arrangements between BlueWave and Singulex, Inc.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 39:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, and as seeking documents that are not relevant to the claims or defenses of any party to the litigation.

#### **REQUEST FOR PRODUCTION NO. 40:**

Any contracts, agreements, or arrangements between HDL and any other laboratory company.

# **RESPONSE TO REQUEST FOR PRODUCTION NO. 40:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation, and as seeking documents that are not relevant to the claims or defenses of any party to the litigation.

# **REQUEST FOR PRODUCTION NO. 41:**

Financial records relating to any compensation, rewards, incentives, and/or gifts between HDL and any other laboratory company.

### **RESPONSE TO REQUEST FOR PRODUCTION NO. 41:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation, and as seeking documents that are not relevant to the claims or defenses of any party to the litigation.

#### **REQUEST FOR PRODUCTION NO. 42:**

All marketing materials relating to HDL's tests included in panels, profiles, and bundles for services.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 42:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 43:**

All internal communications, instructions, directives, training materials, policies, or procedures related to HDL's compliance with the Stark Law (42 U.S.C. § 1395nn), the Anti-Kickback Statute (42 U.S.C. § 1320a-7b(b)), and federal health care program coding and billing requirements.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 43:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is

either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 44:**

All documents and communication regarding any complaint, concern, inquiry, investigation, or review related to a possible violation by HDL of any federal statue or regulation including, but not limited to, the Stark Law (42 U.S.C. § 1395nn), the Anti-Kickback Statute (42 U.S.C. § 1320a-7b(b)), and federal health care program coding and billing requirements.

### **RESPONSE TO REQUEST FOR PRODUCTION NO. 44:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

### **REQUEST FOR PRODUCTION NO. 45:**

Any opinions, guidance, or advisories received from any source including HHS, CMS or its contractors, relating to HDL's compensation, rewards, incentives and/or gifts to any health care providers.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 45:**

#### **REQUEST FOR PRODUCTION NO. 46:**

Any opinions, guidance, or advisories received from any source including HHS, CMS or its contractors, relating to federal health care program coding and billing, the Stark Law (42 U.S.C. § 1395nn), and the Anti-Kickback Statute (42 U.S.C. § 1320a-7b(b)).

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 46:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 47:**

All internal communications, instructions, directives, training, policies, guidance or procedures relating to waivers of insurance co-payments or deductibles.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 47:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

# **REQUEST FOR PRODUCTION NO. 48:**

All communications between HDL and any third party including, but not limited to, any health care providers, consultants, sales representatives, or agents relating to waivers of insurance co-payments and deductibles.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 48:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

# **REQUEST FOR PRODUCTION NO. 49:**

Any analyses, evaluations, studies, or reports regarding the financial impact of waivers of insurance co-payment or deductible amounts on HDL's business including, but not limited to: (a) return on investment analyses; (b) studies showing the impact on or correlation between waivers and the number of tests ordered by providers; (c) studies showing the impact or correlation between waivers and changes in HDL's revenues and profits; and (d) analyses regarding the legality of waiving insurance co-payment or deductible amounts.

### **RESPONSE TO REQUEST FOR PRODUCTION NO. 49:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 50:**

All documents that reflect or relate to any proposal by HDL, BlueWave or their agents or representatives to place a phlebotomist in the office of a health care provider including, but not limited to, any proposal for HDL, BlueWave or their agents or representatives to rent space from a health care provider for a phlebotomist.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 50:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations, and as seeking information that is either publicly available or already in the possession, custody or control of the parties to this litigation.

#### **REQUEST FOR PRODUCTION NO. 51:**

All documents related to any fair market valuation of the P&H fees paid by HDL, or on HDL's behalf, to any health care provider.

#### **RESPONSE TO REQUEST FOR PRODUCTION NO. 51:**

In addition to the General Objections, HDL specifically objects to this request as overly broad and unduly burdensome, as vague and ambiguous, as seeking privileged information, and as seeking proprietary and/or confidential information regarding HDL's business, financial and/or legal matters or operations.

Dated: May 10, 2016

**COOLEY LLP** 

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